

Part III*: Education, Patents, Industry, Energy & more

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COMO PARK PAVILION, MICHAEL DONALD GLASS MEETING ROOM, 1360 N. Lexington Parkway, St. Paul, MN 55103

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Global Technology Diffusion



Guangdong Science Center -- China Opens 2008



June 2006

Effects of Tech Globalization

 By 2008, China and India account for 31% of global R&D staff, up from 19% in 2004.

 77% of new R&D sites planned for next 3 years will be built in China or India.

 The US ranks 17th among developed nations in the proportion of college students majoring in science and engineering.



The Problem of speed

- Knowledge created in the 1990's is equal to all knowledge created in 300,000 years of human history to that decade.
- NSA estimates that the internet will carry 647 petabytes (billion million bytes) of data <u>EACH DAY</u> in 2007. For comparison, the Library of Congress holdings represent 0.02 petabytes.
- Estimated that in 2010, the cost of synthesizing bacteria genome-sized DNA sequence will be equivalent to the price of a car.



Trends

Internet users grew 183% from 2000.
 1 billion users last year. 2 billion by 2011.

 2 billion cell phones this year. 3 billion by 2009.

Wireless "hotspots" grew 87% in one year.
 Now 100,000. 200,000 by 2010.













Context

How many Americans today have passports?

 Which country has the world's largest "middle class with purchasing power" population?

 Which geographic region made up the most (30%) of the world's Gross Domestic Product (GDP) in 2004-06?

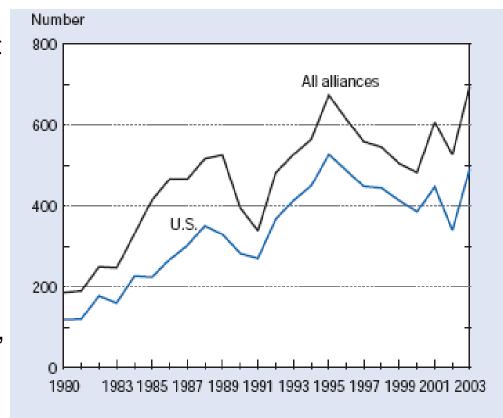


Context

- How many Americans today have passports?
 - 67 million
- Which country has the world's largest "middle class with purchasing power" population?
 - India
- Which geographic region made up the most (30%) of the world's Gross Domestic Product (GDP) in 2004-6?
 - Asia/Pacific (not including Japan)

Worldwide industrial technology alliances and those with at least one U.S.-owned company: 1980–2003

- The Cooperative Agreements and Technology Indicators database-Maastricht Economic Research Institute on Innovation and Technology (CATI-MERIT, funded in part by NSF), includes domestic and international technology agreements
- 2. In 2003 (latest data available) there were 695 new industrial technology alliances Worldwide.
- 3. These alliances involve mostly companies from the United States, Europe, and Japan, focusing to a large extent on biotechnology and information technology products, services, or techniques.
- 4. Other technology areas include advanced materials, aerospace and defense, automotive, and (non-biotechnology) chemicals.



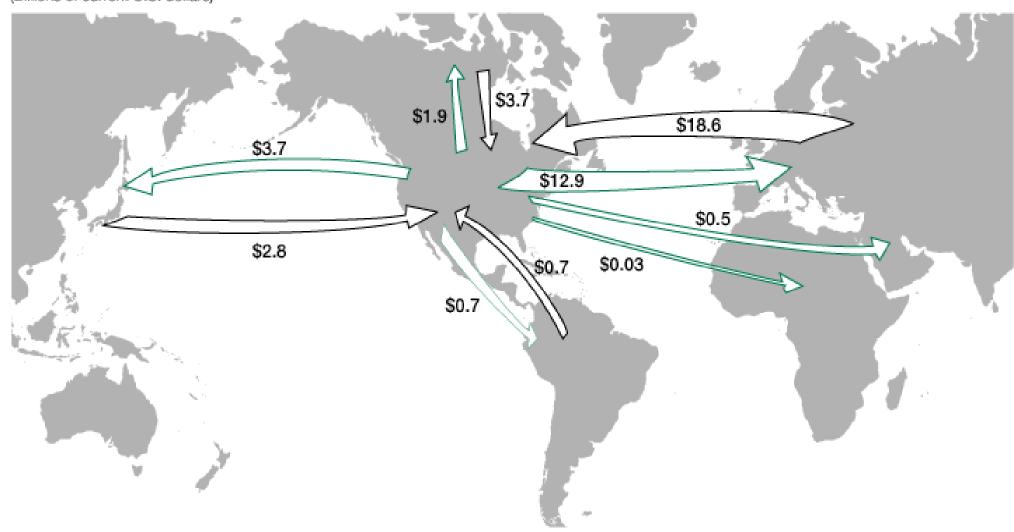
NOTE: Annual counts of new alliances.

SOURCE: Maastricht Economic Research Institute on Innovation and Technology, Cooperative Agreements and Technology Indicators (CATI-MERIT) database, special tabulations.

SOURCE: National Science Board, Science and Engineering Indicators-2008

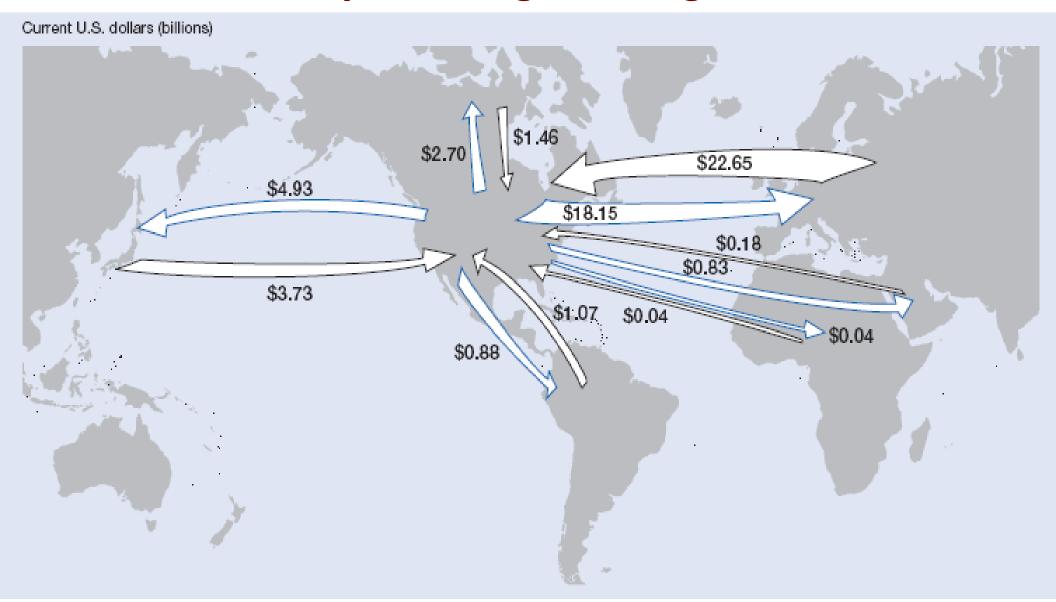
Foreign-owned R&D in United States and U.S.-owned R&D overseas, by investing/host region

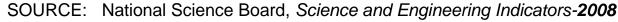
(Billions of current U.S. dollars)



SOURCE: National Science Board, Science and Engineering Indicators-2004

Foreign-owned R&D in United States and U.S.-owned R&D overseas, by investing/host region: 2004 or later





Macroeconomic Rationale

- 1. Endogenous growth models theoretical support for domestic technology creation
- 2. Y = f(R, K, H), where:

Y = GDP

R = R&D

K = physical capital

H = human capital

3. Velocity and proportion of R, K, H: determinants of success

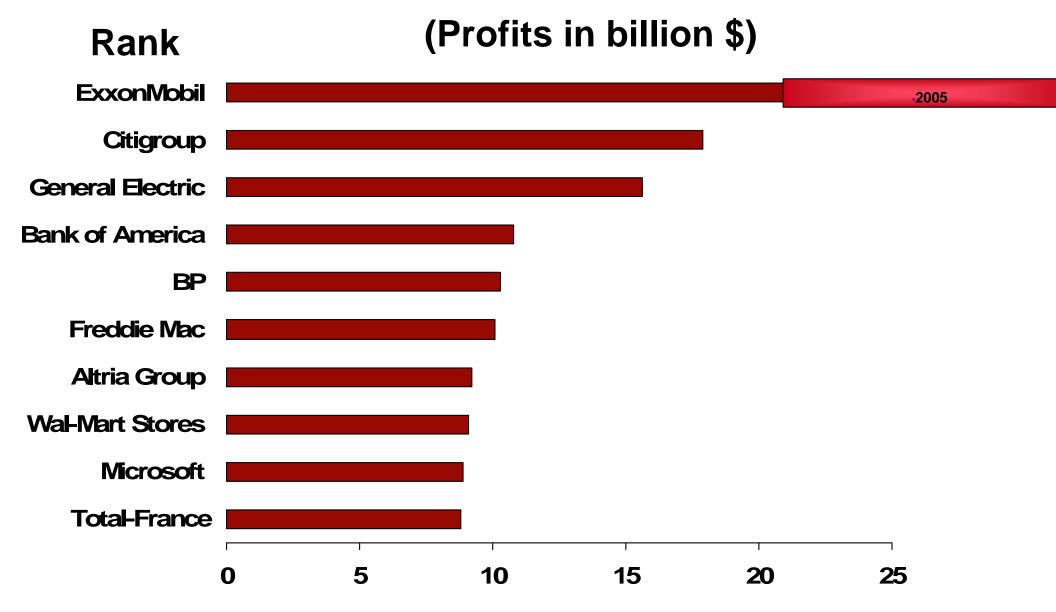
HOW DO WALMART'S SALES COMPARE?

Sweden	GDP	\$301.6b
Wal-Mart Stores (year ending 1/31/05)	Total Revenue	\$287.8b
Austria	GDP	\$253.1b
Turkey	GDP	\$240.3b
Norway	GDP	\$220.8b
Ireland	GDP	\$153.7b
Israel	GDP	\$110.2b
New Zealand	GDP	\$79.5b
Chile	GDP	\$72.4b

GDP Source: WDI, World Bank



World's 10 most profitable companies







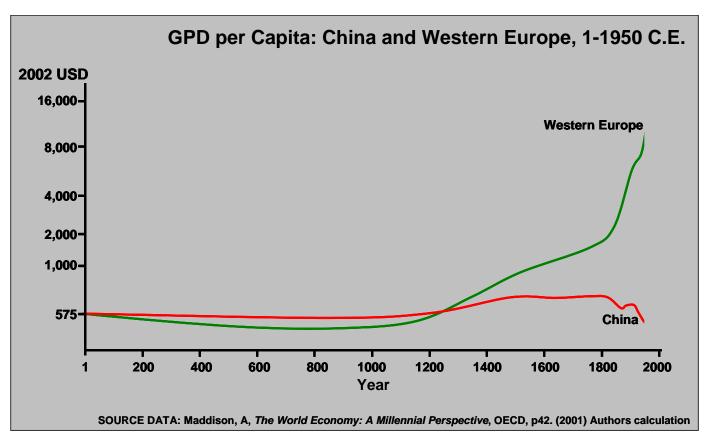
World's 10 Most Profitable Companies

Rank (Country)	Profits in billion \$
 ExxonMobil (United States) 	\$ 40.61
2. Royal Dutch Shell (Netherlands	s) \$31.33
3. Gazprom (Russia)	\$ 23.304
4. General Electric (United States	\$ 22.22
5. BP (United Kingdom)	\$ 20.61
6. Total (France)	\$ 19.247
7. HSBC Holdings (United Kingdo	om) \$ 19.14
8. Chevron (United States)	\$ 18.70
9. PetroChina (China)	\$ 18.21
10. Microsoft (United States)	\$ 16.96

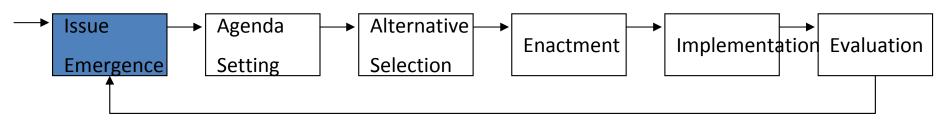
Source: Forbes, July 2008



Chinese Economic Development Lags

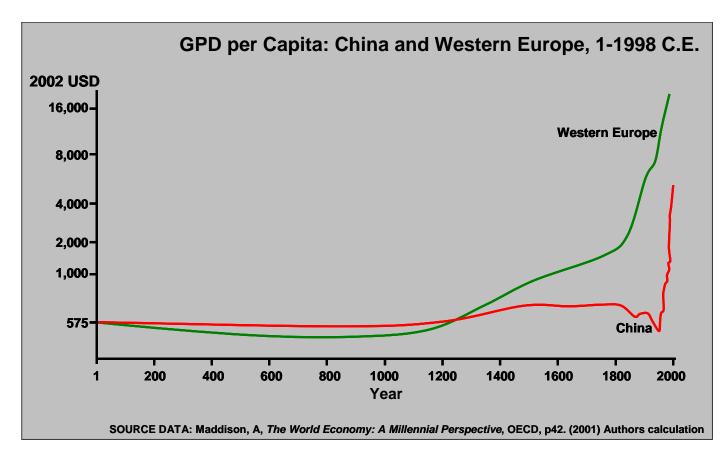


In Europe - Technologies like Printing, Gunpowder & Compass and the Industrial Revolution created dramatic inflections in the continental economy

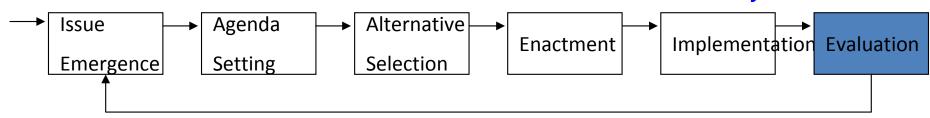




Chinese Economic Development Surges



Technologies including Atomic science, Semiconductors, Computer technology, Lasers and Automation create turnaround in the Chinese economy





Chinese Technology



- Nanotech
 - Therapeutic Colloidal Au & Ink of FeOx and HgS
- **Decimal System**
- Cast Iron
- Paper
- Compass
- Gunpowder
- **Arched Bridge Construction**
- **Printing**
- Military Rocketry
- **Toilet Paper**
- Global Sea navigation





<20th Century BCE

15th Century BCE

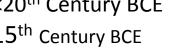
3rd Century BCE

750 CF

600 CF

581 CF

1421 CE



110 CF

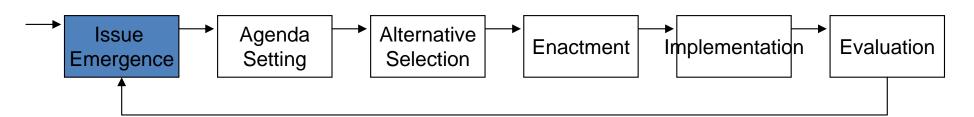
200 CE

1044 CF

1391 CF



- Chinese technology outpaced Western advances by centuries.
- With a historical leading technology position, why did China fall behind after the industrial revolution of the 19-20th centuries?





Background on China

- trained to the state of the sta
- Communist country with current structure founded in 1949.
- The world's fourth largest country in area with 9,596,960 square kilometers (3,705,407 square miles) of total land and water.
- Contains the world's largest population with approximately 1.3 billion people.
- Currently produces 1.42 trillion kWh and exports 10.3 kWh of electricity.
- Currently produces 3.3 million barrels per day and consumes 4.57 million barrels per day of oil.
- Currently produces 30.3 billion cubic meters and consumes 27.4 billion cubic meters of natural gas.
- Second largest energy consumer after the United States.
- Currently have 263 million wired and 269 cellular phone lines.
- Has the second highest rate of Internet users (79.5 million), just behind the United States (159 million).
- Currently spends about \$60 billion on military expenditures.
- Available army of 380 million people with an additional 12.5 million reaching age annually.



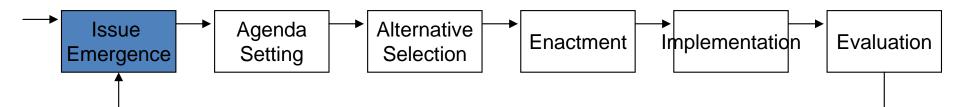
Issue Emergence - 1976



- Cultural Revolution Over
- Death of Mao Tse-Tung







Agenda Setting – 1976-1978

 New Premier Deng Xiaoping establishes a radical new direction for the country

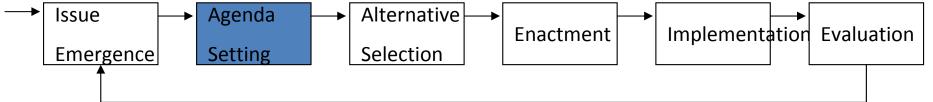




 "Four Modernizations" would command improvements in select key segments of the Chinese economy
 Agriculture – Industry – Military – Science & Technology

Johnson, C., Foreign Affairs, Fall78, Vol. 57 Issue 1, p125-137

→ Issue → Agenda → Alternative → →





Agenda Setting -1976-1978

"Four Modernizations"

Agriculture
Industry
Military
Science & Technology

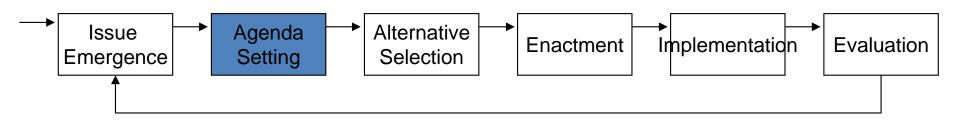
"the central committee has stipulated that a system of individual responsibility for technical work be established in scientific research institutes and that the system of division of responsibilities among institute directors under the leadership of party committees be set up." Xinhua General News Service, 21 March 1978

Johnson, C., Foreign Affairs, Fall78, Vol. 57 Issue 1, p125-137



Deng Xiaoping

'As long as it catches mice, it does not matter whether the cat is black or white.'





Alternative Selection — 1979-1982

- "The New Long March
- "The Great Leap Westward."
- "Revolution within a revolution."
- Market socialism Zhao Ziyang



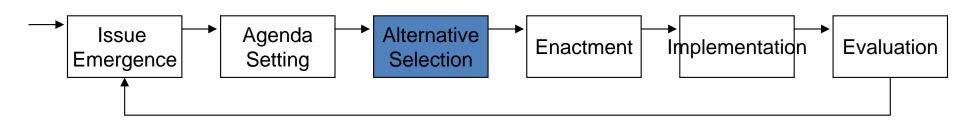
Five Golden Blossoms...

Atomic science - Semiconductors - Computer technology- Lasers- Automation

Yunag-Hwan Jo "China's Future and Ourselves" Vital Speeches of the Day; Vol. 45 Issue 10, p302, 3/1/79

Premier Zhao Ziyang; National Science Awards, 1982.

"uneven development...rivalry...poor management"







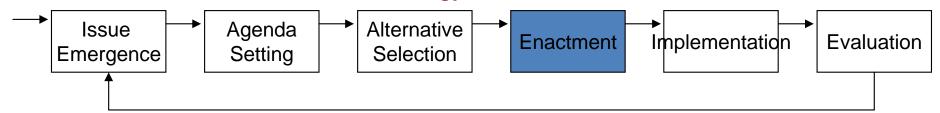
Peoples Republic of China Science and Technology Mission



http://www.most.gov.cn/

- To promote and improve innovation
- To strengthen fundamental research and Hi-tech Development
- To guide the transfer of science and technology achievements
- To ensure bilateral international science and technology cooperation and exchange
- To take charge of management of science and technology

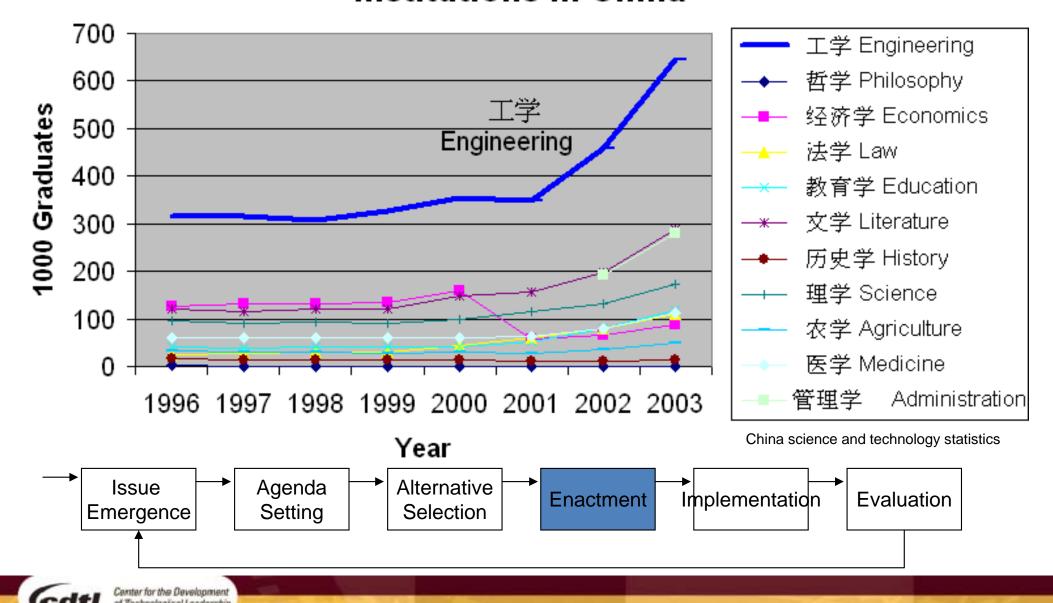
Can a centralized Science & Technology Mission of a non-democratic nation succeed?





"Revitalizing the nation through science and education"

Trend of number of graduates in high education institutions in China



S&T Policies and Regulations

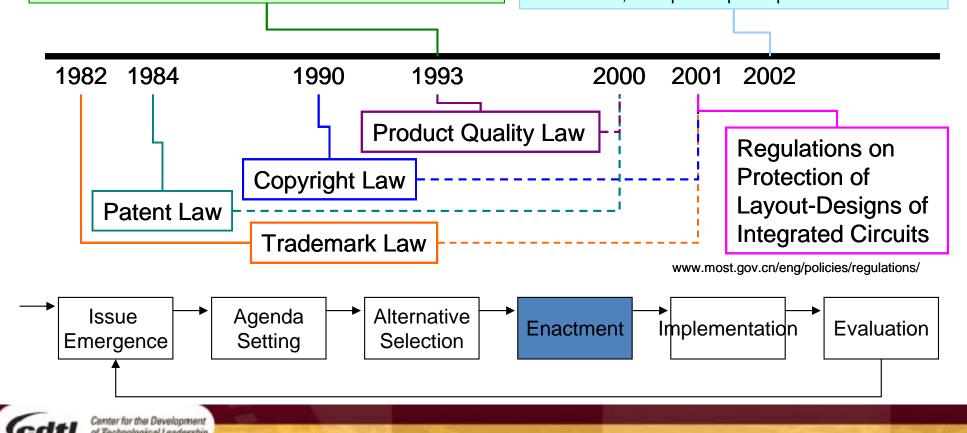
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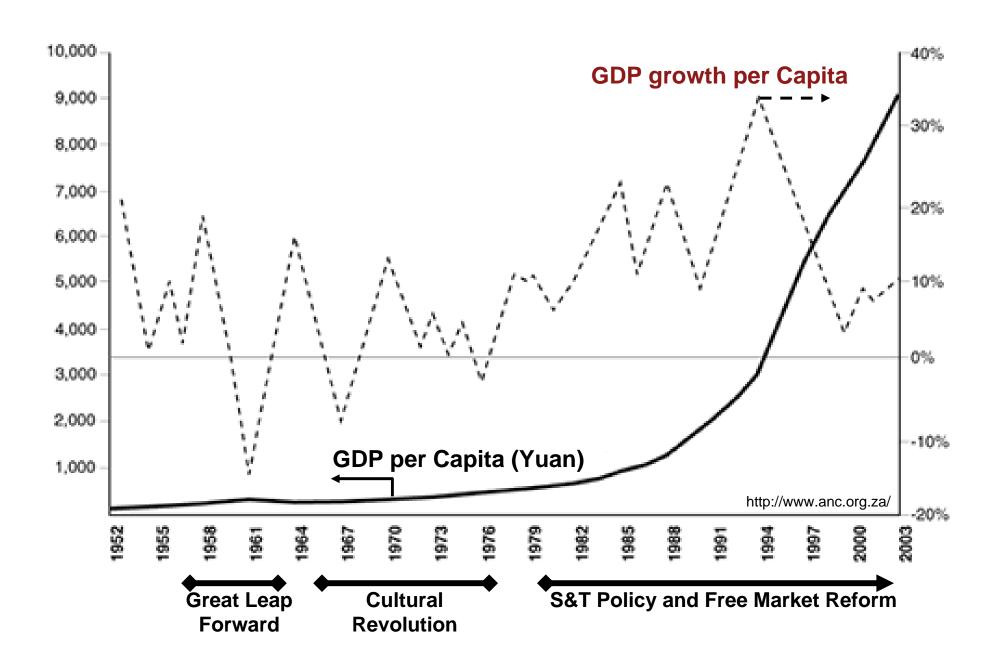
Law on Science and Technology Progress

- •The State Council formulates programs to promote S&T progress and uses S&T as the primary productive force to improve economic construction.
- •Promote high-tech research and industries.
- •Ensure the continuous and steady development of basic research and applied basic re-search (\$).
- •Raise the social status of scientific and technical workers.

Law on Popularization of Science and Technology

- •Through science, education and the strategy of sustainable development, redoubling the efforts to popularize science and technology, raising the citizens' scientific and cultural level and promoting economic and social progress.
- •Make it easy for the general public to understand, accept and participate.







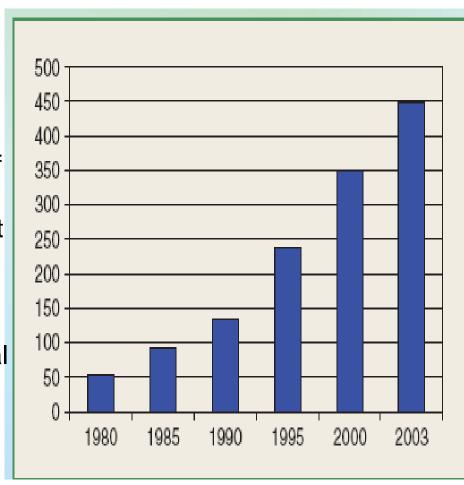
GDP in billions of U.S. dollars (indexed 1980 \$)

Since the economic reform in 1980, China has experienced unprecedented economic growth: GDP has jumped more than 800%.

The corresponding growth in primary energy consumption has increased only 278%.

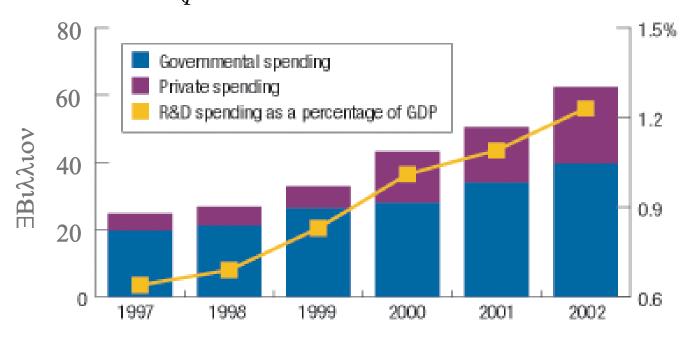
The energy intensity, measured in terms of energy consumption in kilogram of coal equivalent (kgce) per economic output in dollar of Chinese yuan, dropped from 1.33 to 0.46. There are many factors contributing to this improvement in the more efficient usage of energy.

A major one may be attributed to the fact that the share of electricity utilization (a more efficient means of energy usage in most cases) in the total energy consumption has more than doubled, up from 20.6% to 43.8%. As a result, the growth in electricity has surged 634% since 1980. This figure shows the growth in the economy:



Implementation – Chinese R&D Spending

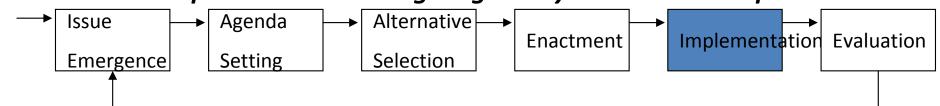
20% Compound Annual Growth Rate (CAGR) in RID Expenditures: 1991–2002



Chinese yuan were converted at the official Bank of China exchange rate, 8.28 yuan per U.S. dollar.

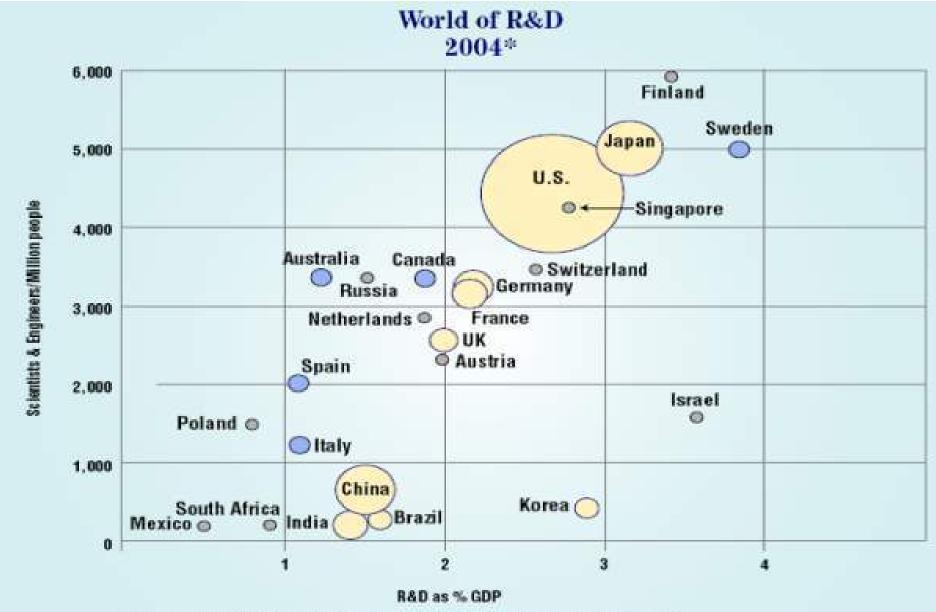
SOURCE: MINISTRY OF SCIENCE AND TECHNOLOGY, PEOPLE'S REPUBLIC OF CHINA

Chinese R&D expenditure is 3rd largest globally behind US & Japan





Global R&D Potential (2004 data)

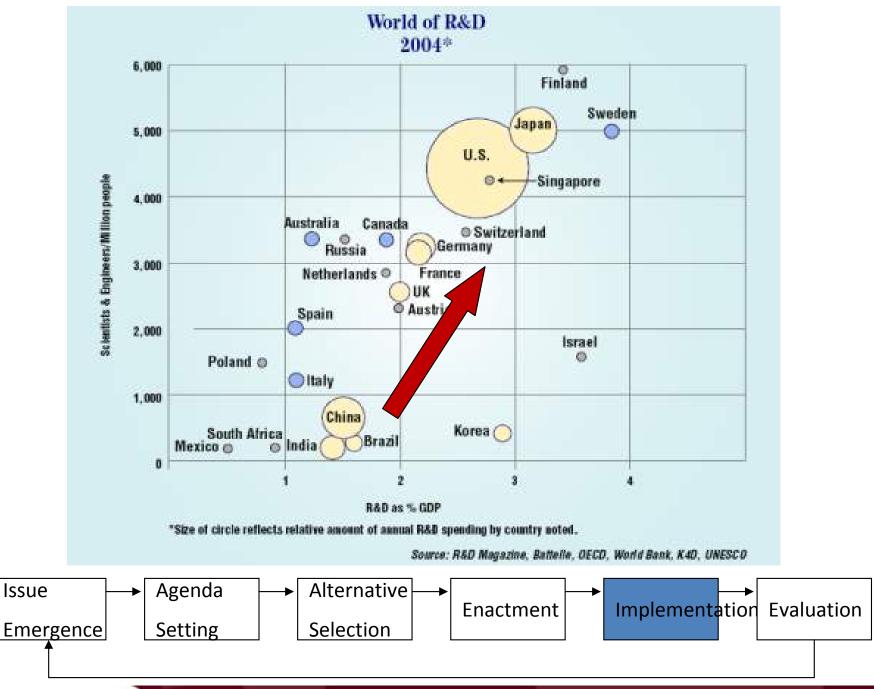


*Size of circle reflects relative amount of annual R&B spending by country noted.

Source: R&D Magazine, Battelle, OECD, World Bank, K4D, UNESCO

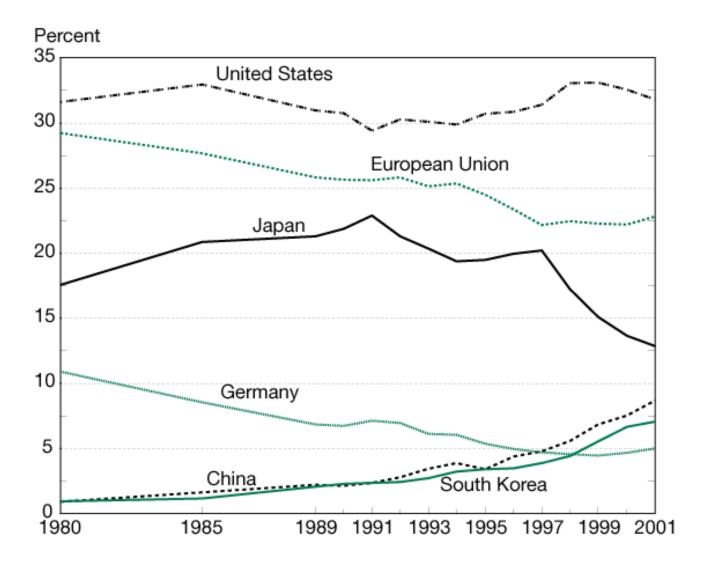


Global R&D Potential 2004





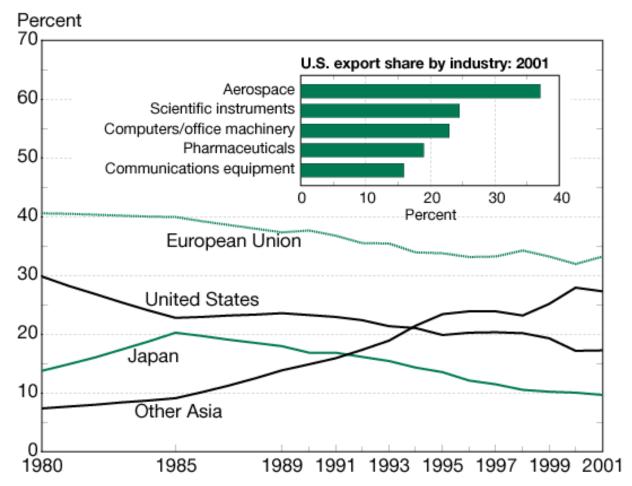
Global high-technology market share, by selected country/region: 1980-2001



Source: NSF, Science and Engineering Indicators- 2004



Global high-technology export share, by selected country/region: 1980-2001



NOTES: Other Asia includes China, South Korea, Malaysia, Singapore, and Taiwan. Data for 1981–84 and 1986–88 are extrapolated.

Source: NSF, Science and Engineering Indicators- 2004

Free Market Vision

- Zhao Ziyang China's greatest liberal
- Market-Liberal Vision
 - Strengthening the socialist legal system
 - Advocated new types of institutions to promote development of a market system
- Required political reform
- Viewed as a threat
 - Ousted from General Secretary position
- How would the world look at or deal with China if the Market-Liberal Vision had been fully implemented?

Science and Technology Mission

- To promote and improve innovation
- To strengthen fundamental research and Hi-tech Development
- To guide the transfer of science and technology achievements
- To ensure bilateral international science and technology cooperation and exchange
- To take charge of management of science and technology

How much Innovation has stemmed from China, given its strong S&T Mission?



S & T Policy & Programs

Since	S&T Programs	Implemented through	Goal / Objectives
1982	National Key Technologies R&D Program	Four Five-year Plans	To address pressing major S&T issues in national economic and social development. The program concentrates on the R&D of key and common technologies that drive technical upgrading and restructuring of industries that promote sustainable social development
1986	National High-tech R&D Program (863 Program)	Three Five- year Plans	To boost innovation capacity in the high-tech sectors, particularly in strategic high-tech fields, in order to gain a foothold in the world arena
1997	National Program on Key Basic Research Projects (973 Program)	10th Five-year plan	To build up a solid S&T foundation for the sustainable socio-economic development.
	R&D Infrastructure and Facility Development	10th Five-year plan	To strengthen activities involving basic S&T and public interests and to promote international S&T cooperation along with national S&T bases construction
	Environment Building for S&T Industries	10th Five-year plan	To strengthen policy for environment construction, promote regional economic development, enhance technical services and exchanges, stimulate development of small and medium-sized S&T enterprises (S&T SMEs), vigorously develop S&T intermediaries, and create a sound environment for the commercialization of S&T findings and the their industrialization.
	Mega-projects of Science Research	10th Five-year plan	To take favorable positions in the science frontier in the 21st century and achieve significant technical breakthroughs, leading to industrialization in major fields related to national socio-economic development, all within 3 to 5 years.

Data from Ministry of Science and Technology of the People's Republic of China http://www.most.gov.cn and China Science and Technology Statistics http://www.sts.org.cn



Analysis of Research & Development

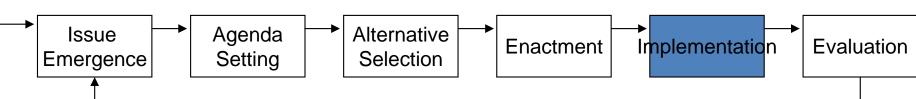
- Primary R&D focus
 - Manufacturing
 - Electronics
 - Information Technology
- National R&D expenditure trends
- Distribution of R&D expenditures
- Comparisons to leading countries
 - United States
 - Japan
 - Germany
 - South Korea
- Future R&D projections



Implementation - Special Economic Zones



Coastal areas receive intensive infrastructure and investment

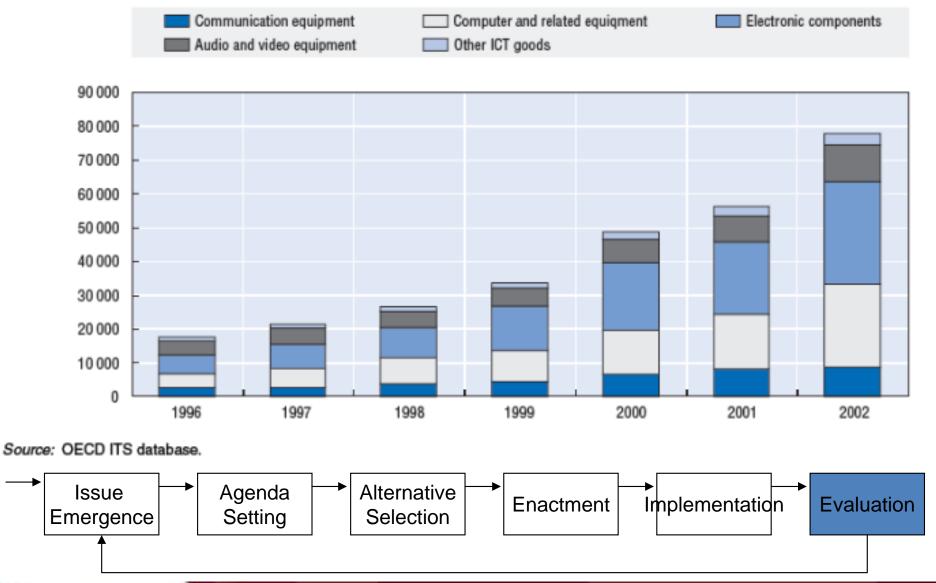




Evaluation – China's Trade in ICT Goods (1996-2002)

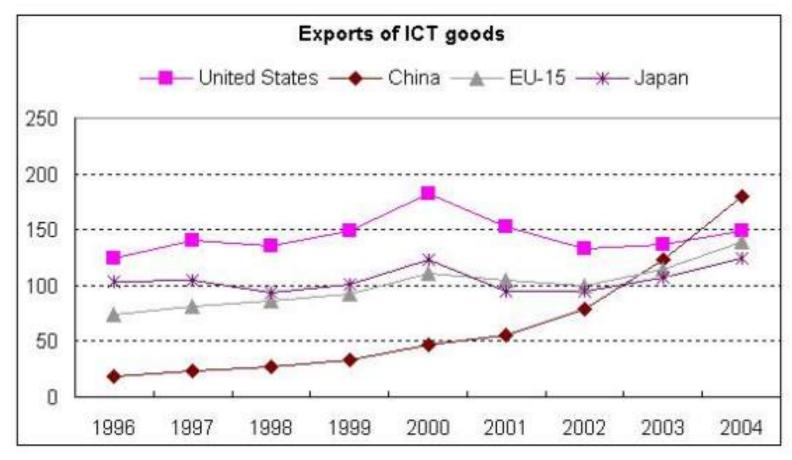
Current USD millions

28% CAGR in ICT Exports



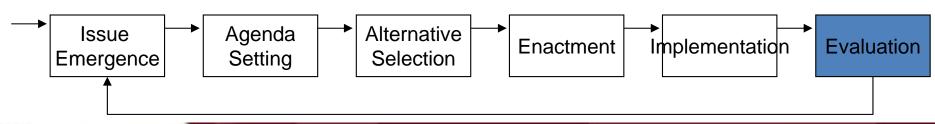


Dominance in Exports of ICT Goods



China is biggest exporter of Information Technology Goods in 2004

OECD: ITS database.





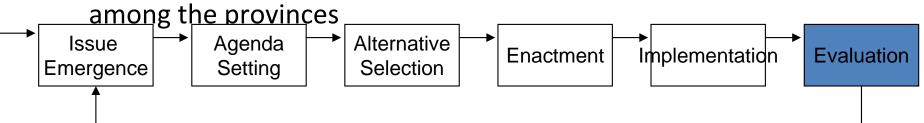
Centralized v. Free Market S&T Policy

Centralized Pros

- Easier implementation of policies
- Focus on national agenda
- Administrative control
- Centralized wealth pool
- State monitoring and auditing of regions
- Common policies help streamline resources and provide guidance
- Uniform policies guide the nation eliminating dysfunction

Free Market Pros

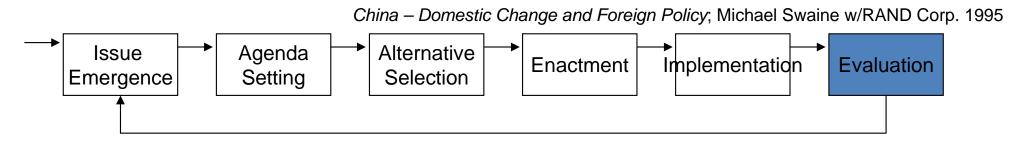
- Diversified goal seeking reveals unique opportunities
- Freedom for the investors
- Many choices for all to participate
- Increased foreign investment
- Liberalizing trade agreements
- Increased consumer choices
- Optimized resource allocations
- Broadens global reach





China's Future

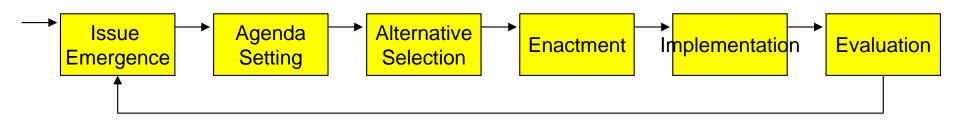
- Exploding technology, innovation & commercial opportunity
- Sustained high growth & expanding private sector
- Unique pattern of urbanization:
 - Society in transition or...
 - Social upheaval
- Further decentralization of economic decision-making
- Increased disparities in incomes between the regions
- Possible scenarios:
 - Highly assertive China bent on regional & global dominance
 - Defensive China obsessed with preventing foreign intervention
 - Chaotic and uneven growth spurs domestic unrest & revolution
 - China cooperates with the West and enjoys "Peaceful Rise"



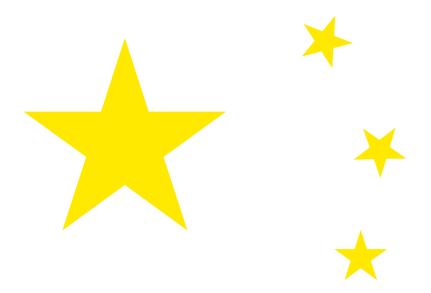


Interim Conclusions

- The Black Box...
 - S&T Policy >> 20% CAGR R&D >> 28% CAGR ICT Trade
- China's 2005 GDP is projected to surpass \$1.8T
- 10% GDP growth rate has been spurred and sustained by centralized S&T Policy.
- Wide discrepancy between East and West will need to be addressed to sustain healthy growth
- Centralized policy around education, resources, and science will require balance with Free Market reform.





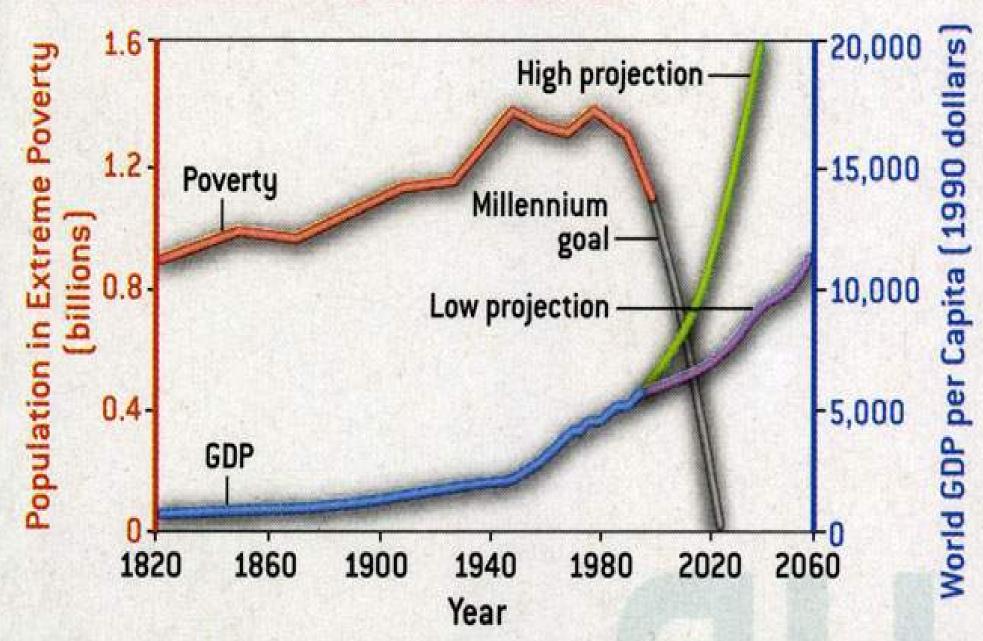


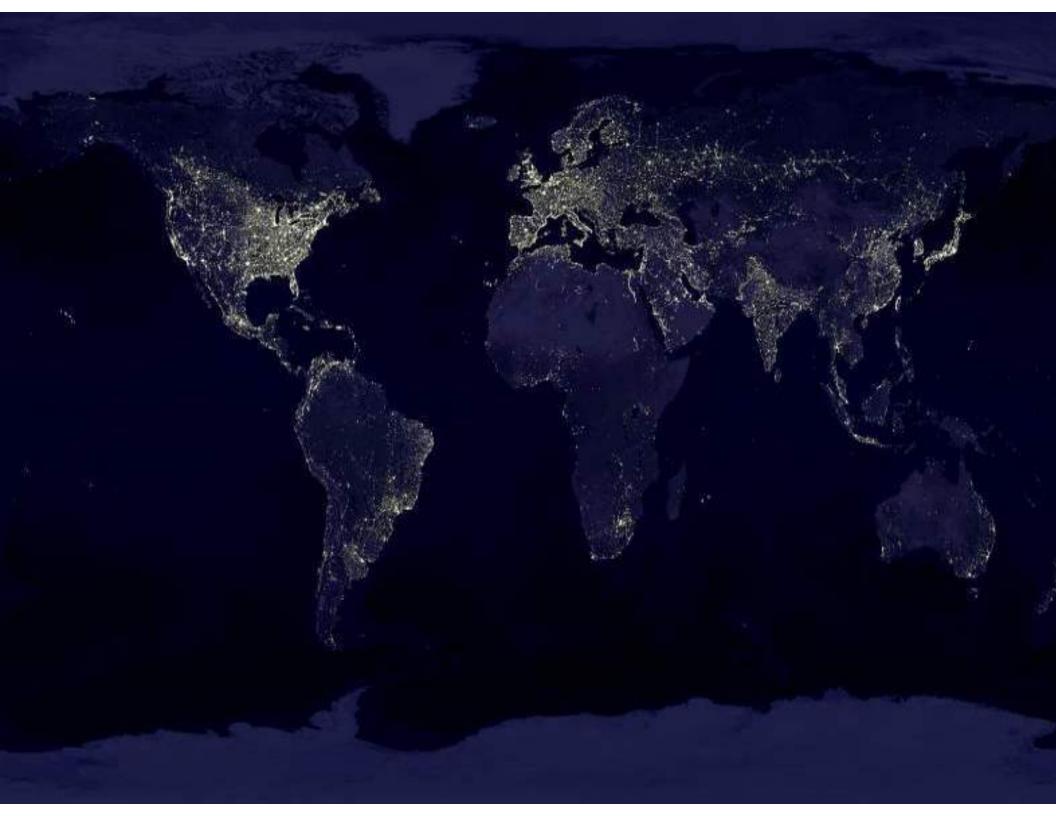
Focus Area: Power and Energy

Sources: IEEE P&E Magazines, EIA ,and Economist



... PROSPERITY IS SPREADING ...



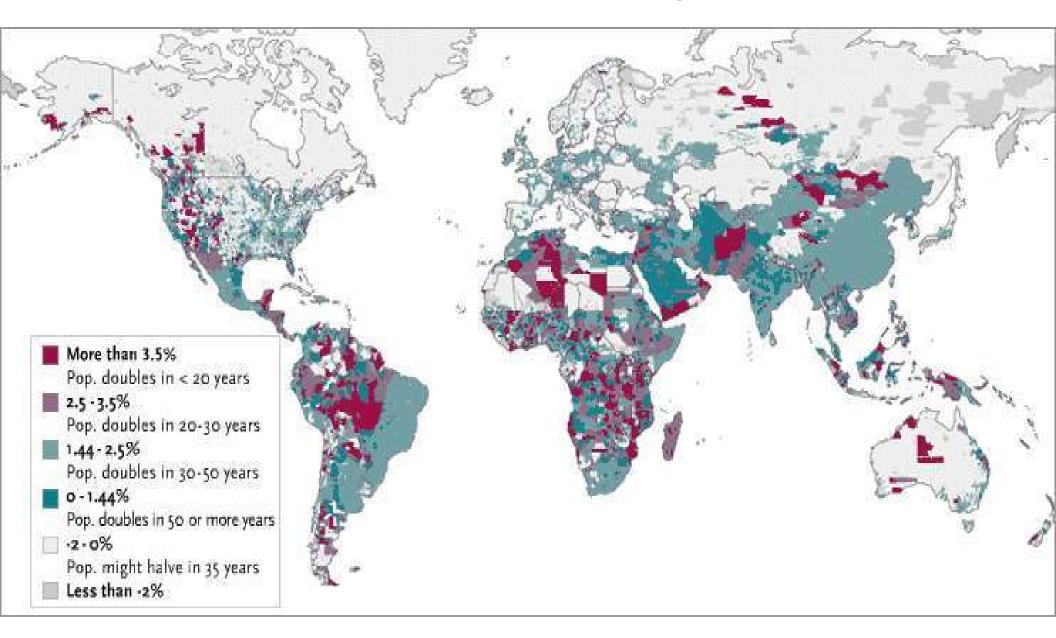


The Energy Gap



- Half the world's population subsists on agrarian or lower levels of energy access, and
- Their population density generally exceeds the carrying capacity of their environment

Context: Earth population growth



Context: Cities with 10 million people

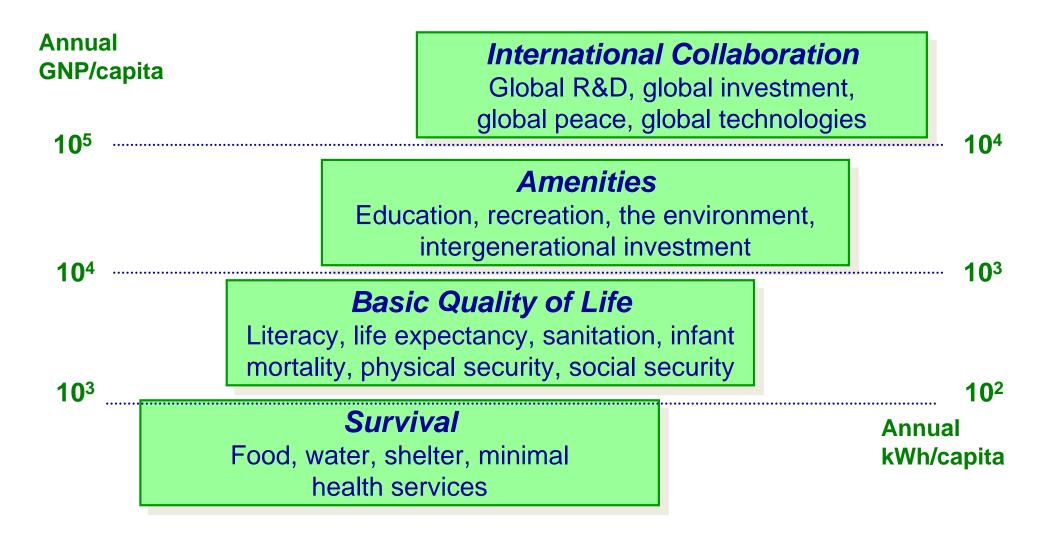
 By 2020, more than 30 mega-cities in the now lessdeveloped world. By 2050, nearly 60 such cities.





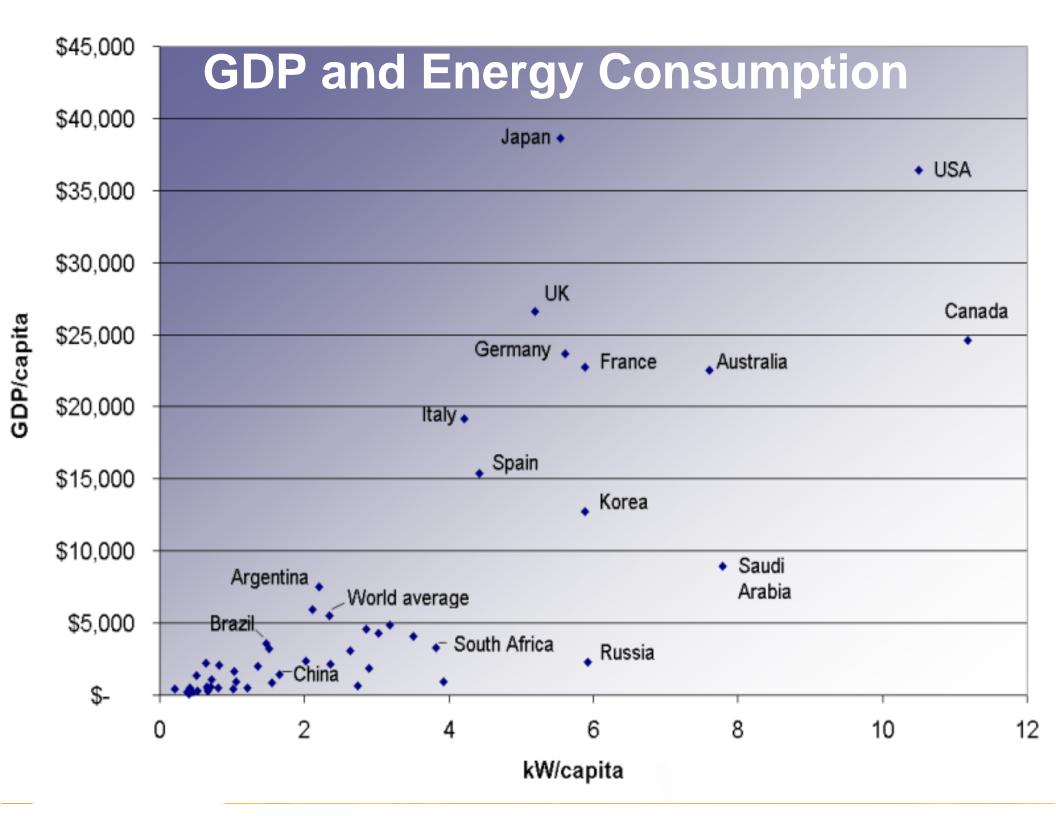
 Increased population creates need for more resources. World's electricity supply will need to triple by 2050 to keep up with demand, necessitating nearly 10,000 GW of new generating capacity.

Social Conditions and Access to Electricity

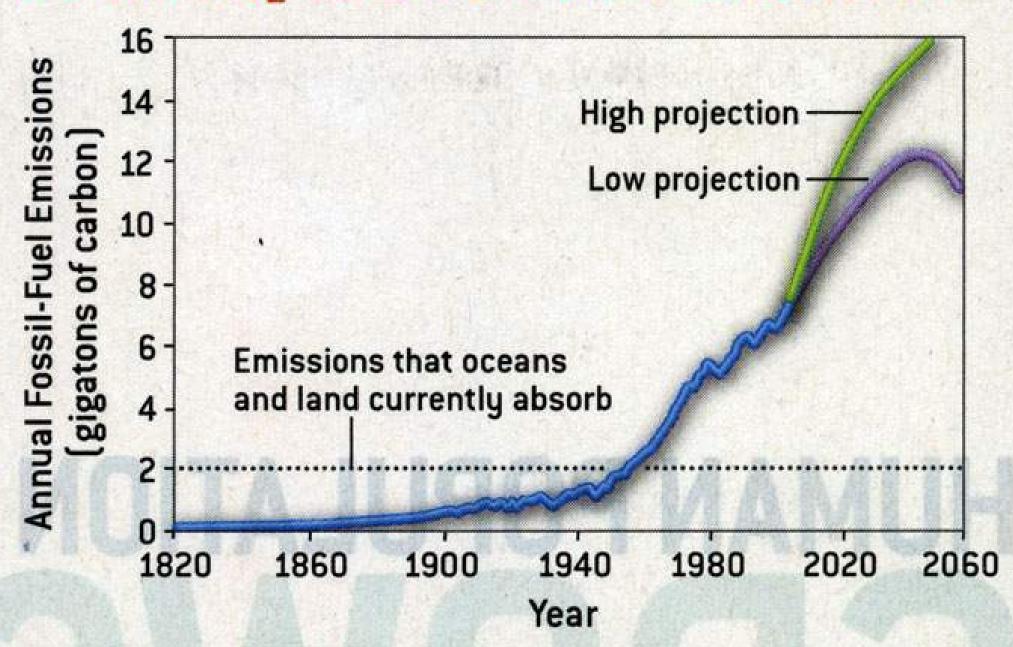


Source: Dr. Chauncey Starr



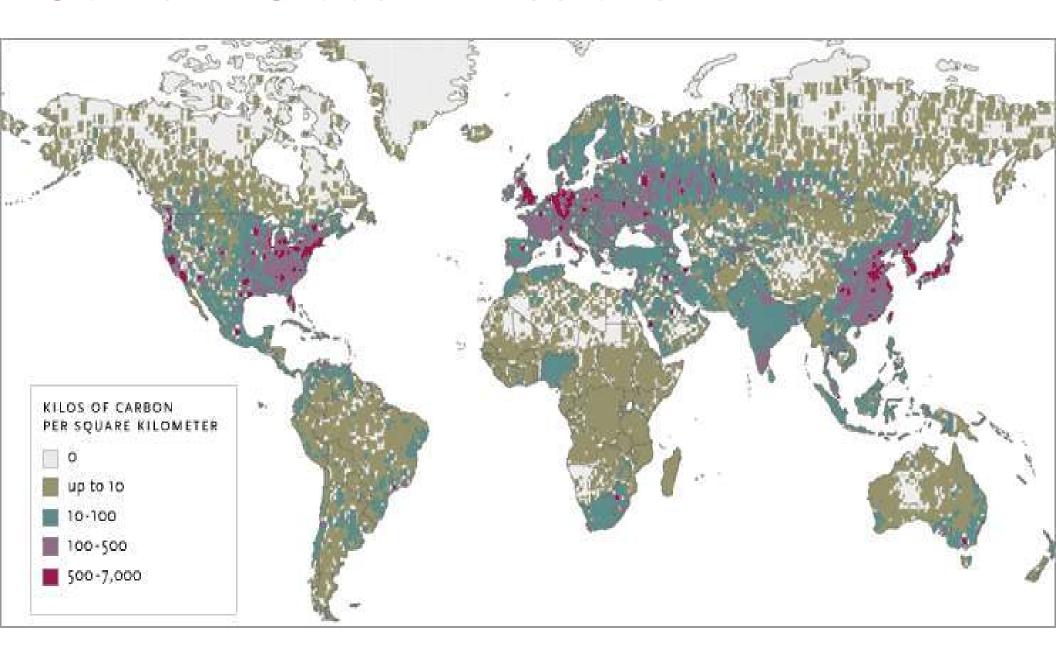


... BUT CO2 EMISSIONS ARE TROUBLING

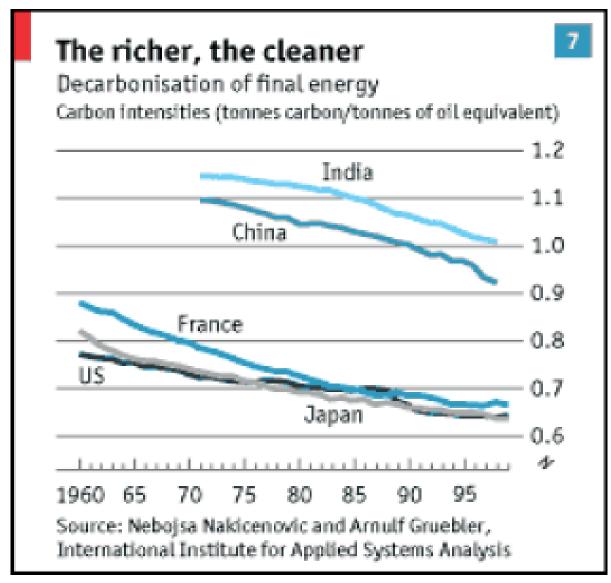




Context: Global Emissions



S&T for Sustainable Development

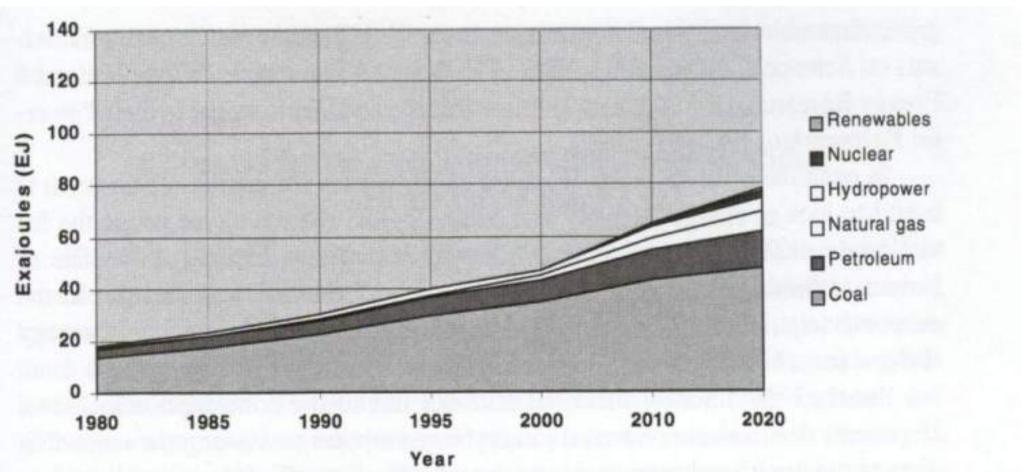






Chinese Commercial Energy Consumption

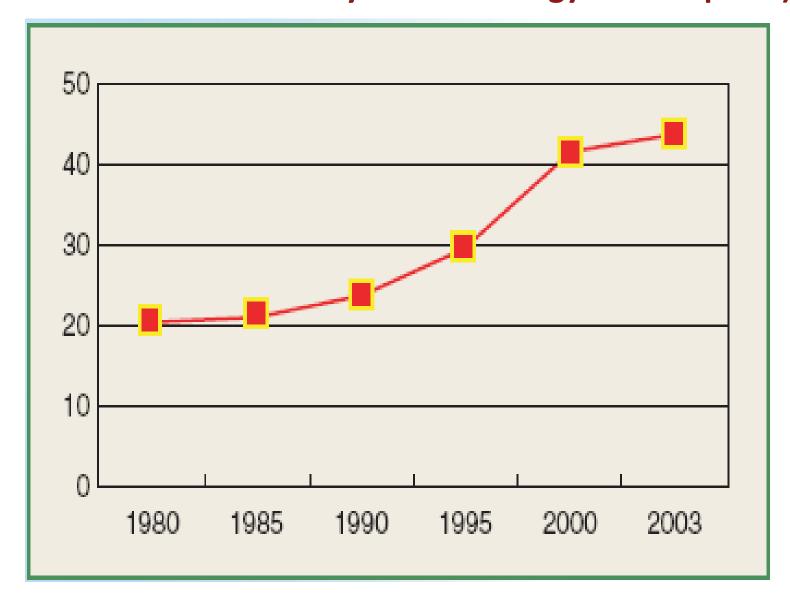
(Chinese Academy of Engineering, 1997)



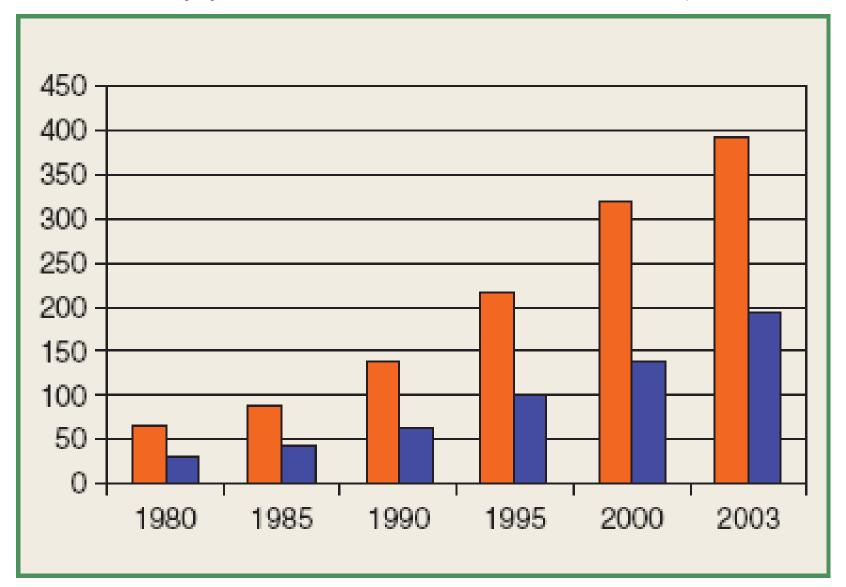
Consider the couplings in GDP and electricity use: quadrupling of GDP between 1980-1995, while doubling the economy's energy demand— due to economic reforms and comprehensive national energy conservation programs since 1980s.



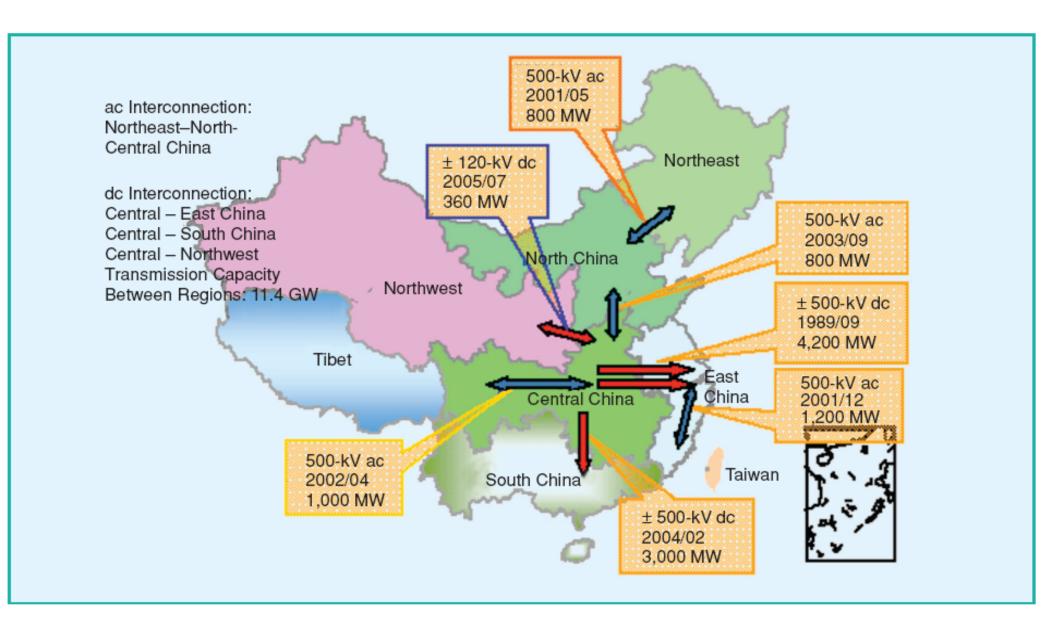
Percentage share of electricity in total energy consumption (increase in the share of electricity in total energy consumption)



Total installed generation capacity in GW (red columns) and annual electricity production in 10 trillion Wh (blue columns)



Nationwide grid interconnections of China



Geographic map of six regional power systems

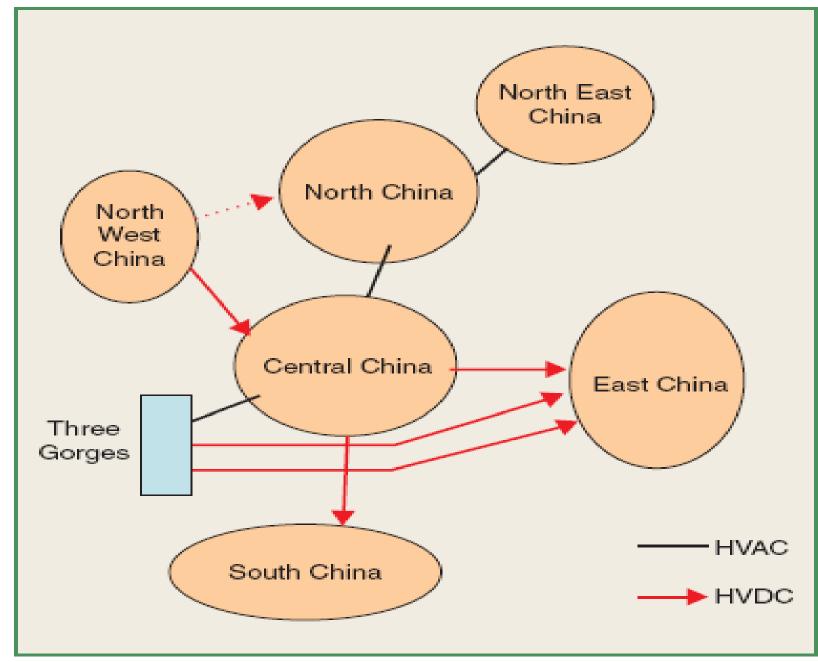


NC: North China; EC: East China; CC: Central China;

SC: South China; NW: Northwest China; NE: Northeast China

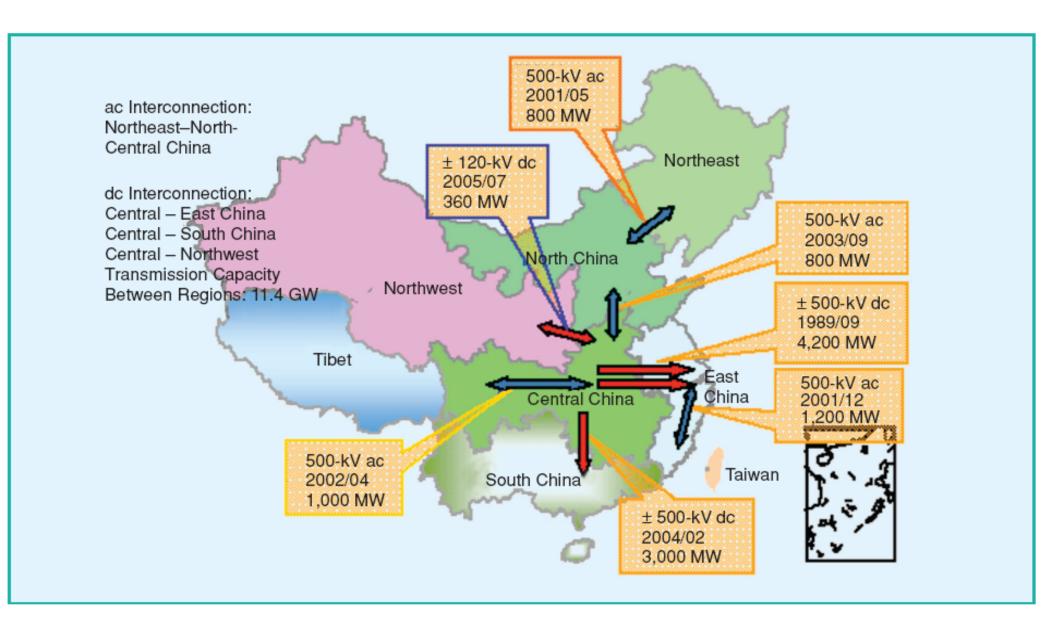


Interconnection of six regional grids in 2005





Nationwide grid interconnections of China



Recently completed hvac/hvdc projects

Grid	Location	Туре	Capacity	Length	Completion
CC-EC	3G Gezhouba-Shanghai	±500 kV DC	1,200 MW	1,045 km	1991
SC-SC	Guangxi-Guangdong	±500 kV DC	1.800 MW	980 km	2001
CC-EC	3G Longquan-Shanghai	±500 kV DC	3,000 MW	900 km	2002
CC-SC	3G Jingzhou-Guangdong	±500 kV DC	3,000 MW	950 km	2004
CC-NW	Henan-Henan	±120 kV DC	360 MW	Back-to-back	2004
SC-SC	Guizhou-Guangdong	±500 kV DC	3,000 MW	1,000 km	2004
NC-NE	Hebei-Liaoning	500 kV AC	800 MW	167 km	2001
CC-NC	Henan-Hebei	500 kV AC	600 MW	210 km	2003

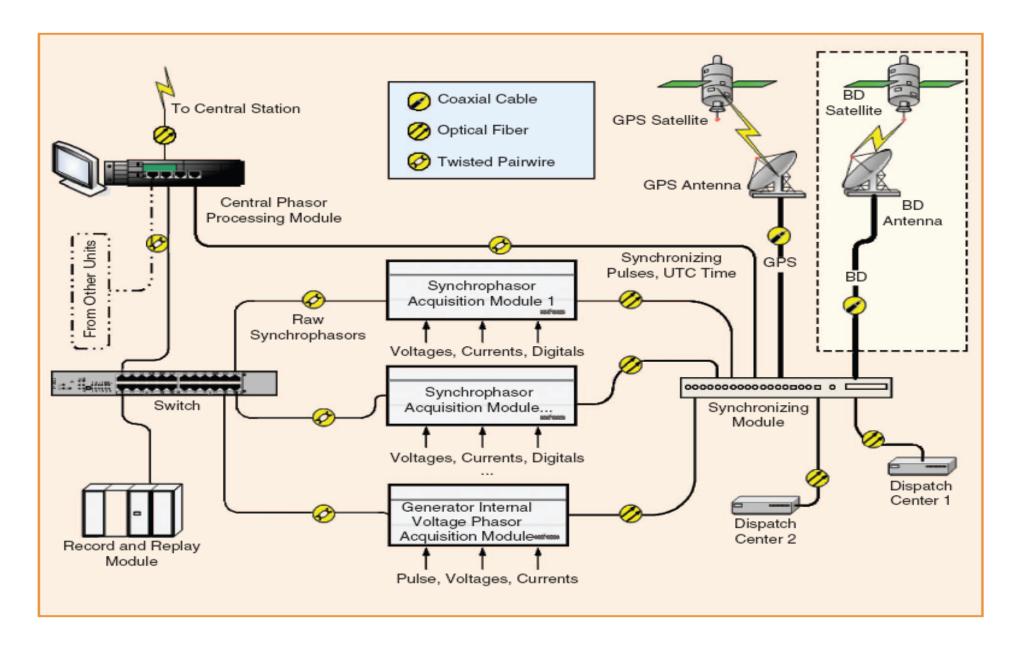
Central to this is the Three Gorges power grid, consisting of 12-GW HVAC from the Three Gorges to the Central China grid and 7.2-GW HVDC to the East China grid. The first HVDC project in China was in 1987 in Zhejiang province with a 100-MW \pm 100-kV underwater cable that spans 54 km. The first HVDC line from Gezhouba (Three Gorges) to Shanghai was completed in 1991, and a number of other HVDC and HVAC lines linking regional grids have been completed in the last few years as listed above. Additional planned HVDC and HVAC transmission projects for the 2006–2010 period include: second 3G-Shanghai HVDC link; second Guizhou-Guangdong HVDC link; NC-NE back-to-back HVDC link; NC-CC back-to-back HVDC link; Guangdong-Hainan underwater HVDC link; Yunnan-Guangdong HVDC link; NC-NE HVAC link; NW-NC HVAC link.



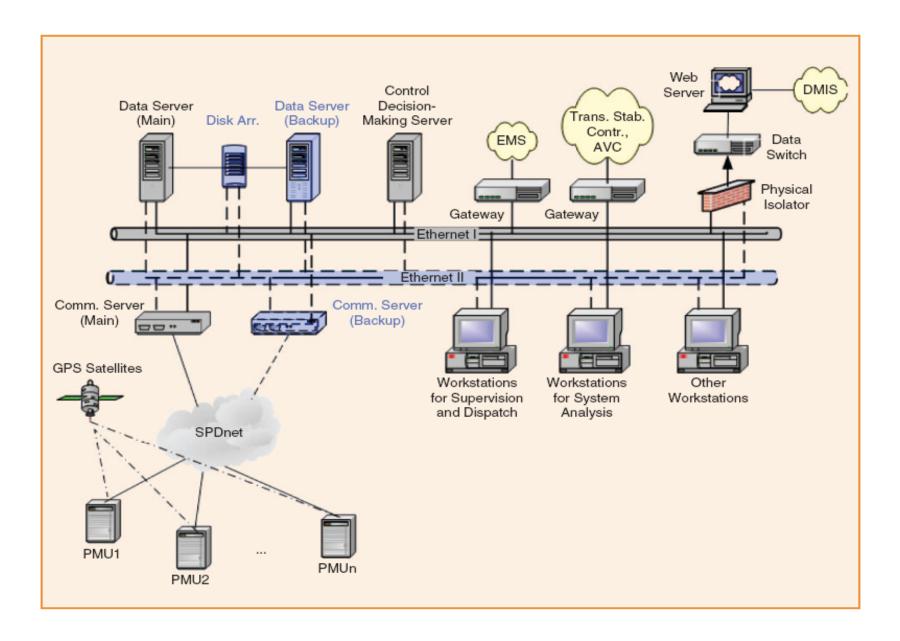
PMUs and WAMS central stations in China



Decentralized PMUs and functional modules



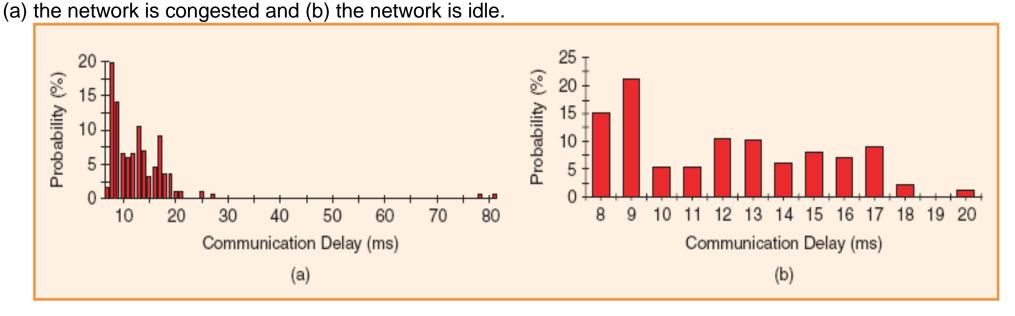
Hardware structure of the WAMS central station



Communication delays between the six PMUs and the central station in Jiangsu Provincial

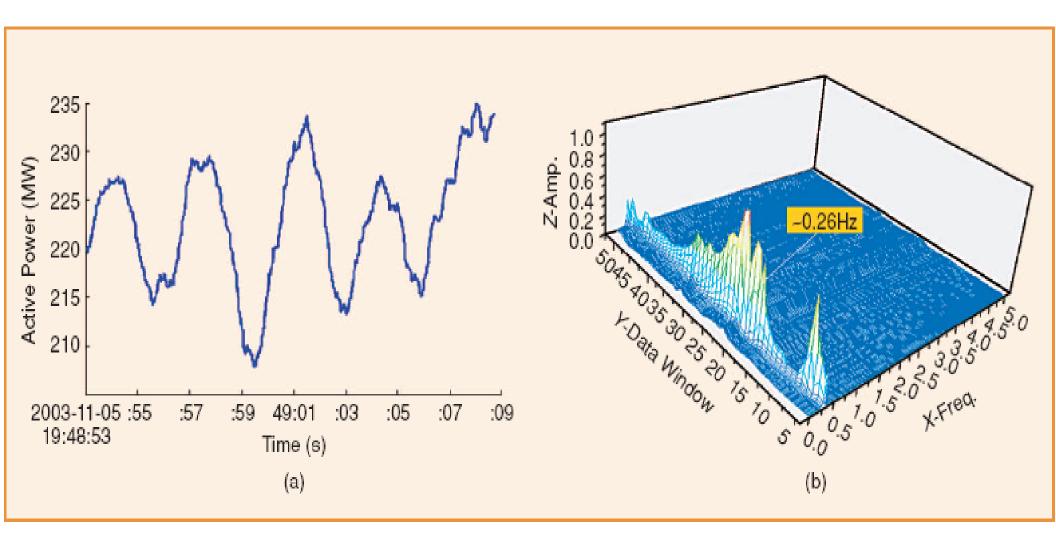
PMU Plants/ Substations	Status of Network	Max. Delay (ms)	Min. Delay (ms)	Avg. Delay (ms)	Std. Deviation (ms)
Xu Tang	Congested	49	23	39	29
Huai Yin	Congested	21	8	13	10
Nan Tong	Congested	22	9	13	9
Peng Cheng	Congested	27	11	14	6
Xin Hai	Congested	39	17	20	8
Yang Zhou 2nd	Congested	81	7	14	62
Yang Zhou 2nd	Idle	20	8	13	12

Communication delays between the PMU at Yang Zhou second power plant and the central station:





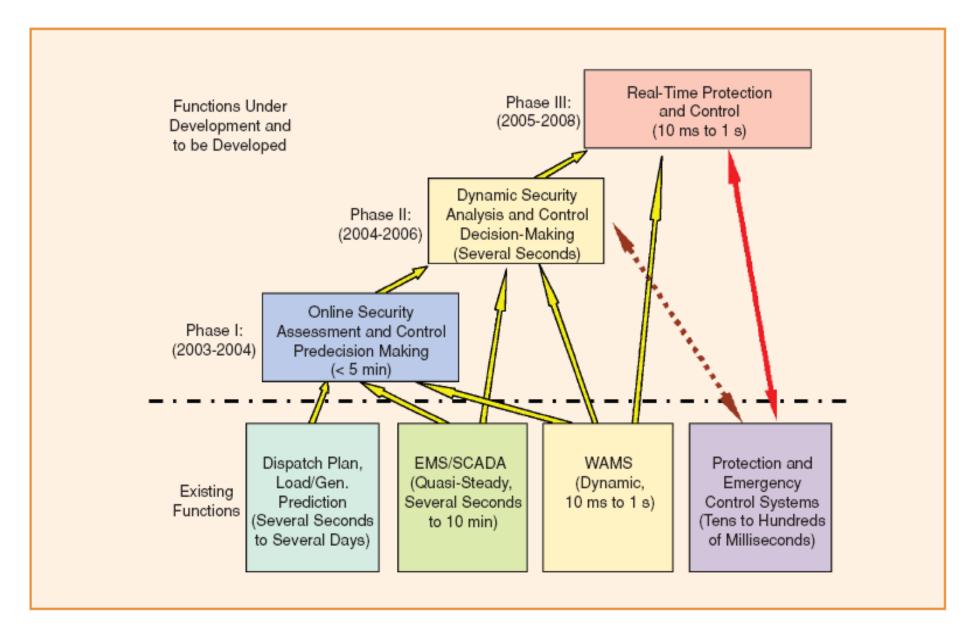
Power oscillation and its online analysis result in the WAMS of Northern—and Central China



- (a) the active power along the tie line, and
- (b) the frequency spectrum obtained with the online Prony analysis



The three-phase plan of WAMS application in China





Researched and Addressed

Policy Areas to be researched:

- Nuclear Energy Supply
- Energy Transmission and Distribution
- Environmental Pollution
- Localization of Plant Builds
- Nuclear Weapons

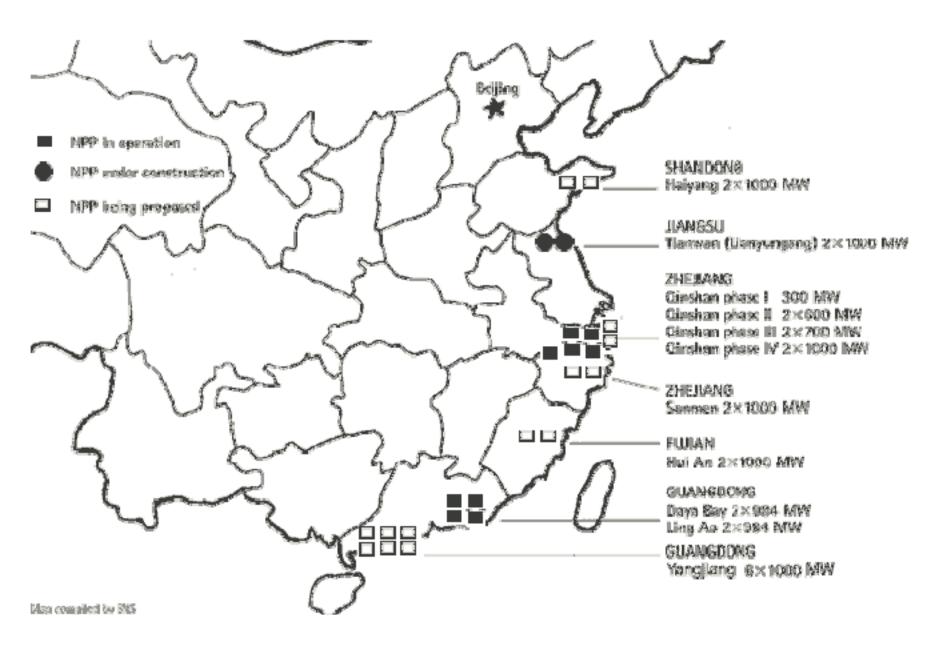
Nuclear Energy Supply

Should China continue to build a nuclear energy supply base?

- Pros
 - Clean Alternative to Coal,
 Oil, and Natural Gas
 - Smaller Plants produce more Energy
- Cons
 - More Expensive
 - Radioactive Materials
 - Potential Environmental Disasters
 - Public Perception and Sensitivity

- Cost
 - \$1,200 to \$1,500 per KwH
 - Decommissioning costs are high
 - Costs go on well after end of production
- Benefits
 - Less Dependence on Importation of Oil
 - Use Less Natural Resources

Current and Proposed Nuclear Power Plants in China





Energy Supply Transmission and Distribution

Should the Chinese Government Deregulate the Transmission Infrastructure?

- Pros
 - Cheaper Operating Costs
 - Channels Owned by Government
- Cons
 - Deregulation of Transmission
 - Potential TerroristAttacks

- Costs
 - Less Cost in Transportation
- Benefit
 - Efficiency

Environmental Pollution

Should the Chinese Government Utilize Nuclear Energy to Help Curb Pollution?

- Pros
 - Less Emissions
- Cons
 - Radioactive Waste
 - Raises Temperatures of Local Water Resources
 - Meltdown Potential
 - Harmful to Humans

- Costs
 - High Long-term Costs for Safe Storage
 - Decommissioning Costs
 - Environmental Impact
 (Clean-up, treatment, etc.)
- Benefits
 - Less problems with extraction of natural resources

Localized Plant Builds

Should the Chinese Government mandate Localized Building of Nuclear Power Plants?

- Pros
 - Monetary gains to local towns
 - Knowledge kept locally
- Cons
 - No influx of new ideas
 - Cannot support demand

- Cost
 - Cheaper to use Chinese resources than import
- Benefits
 - Develop Local Talent
 - Less Dependent on Foreign Technology

Nuclear Weapons

Should China maintain its current policy of "Minimum Deterrence" with regards to Nuclear Weapons?

- Pros
 - Need to be Provoked
 - Prevents False Alarms
- Cons
 - Potential to be Hit first with Nuclear Weapons
 - Cannot Respond Quickly
 - Trust in Other Countries
 - Complacency

- Costs
 - Life
 - Nuclear Fallout
 - International Relations
- Benefits
 - Smaller Arsenal
 - Less NuclearDevelopment

Extrapolations & Meanings

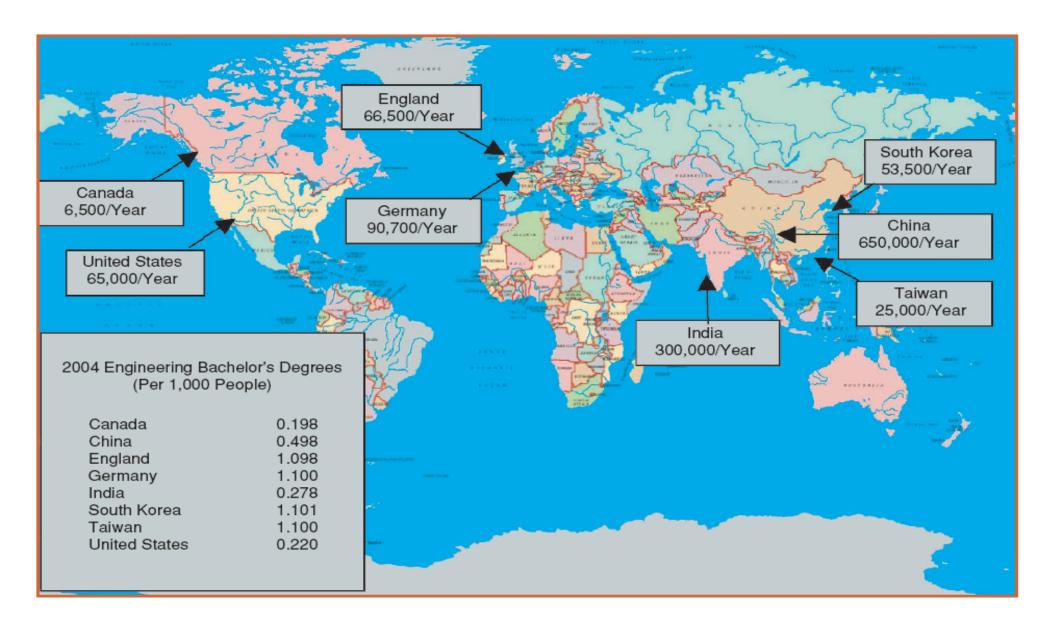
- Look at the results upon the GDP and the country's economic growth
- Understand how and where China's S & T development is leading the country
- What does this mean to the US and the World?
- What were the measures of success and is China reaching its goals

Discussion

- How successful is China in creating and following S & T policy?
- Are the policies effective?
- Are there other things should China consider to bolster its economic strength?

arrivel of alcompetitor's new product will limit market per the rule of thre Con 136 16 Cof business available of Bond Con 136 Cof Business available of Bond Company and Services of Bond Cof Bond Cof Business available of Bond Cof Business availa made any more than three offerings meaningless to the cor

Engineering bachelor's degrees by country

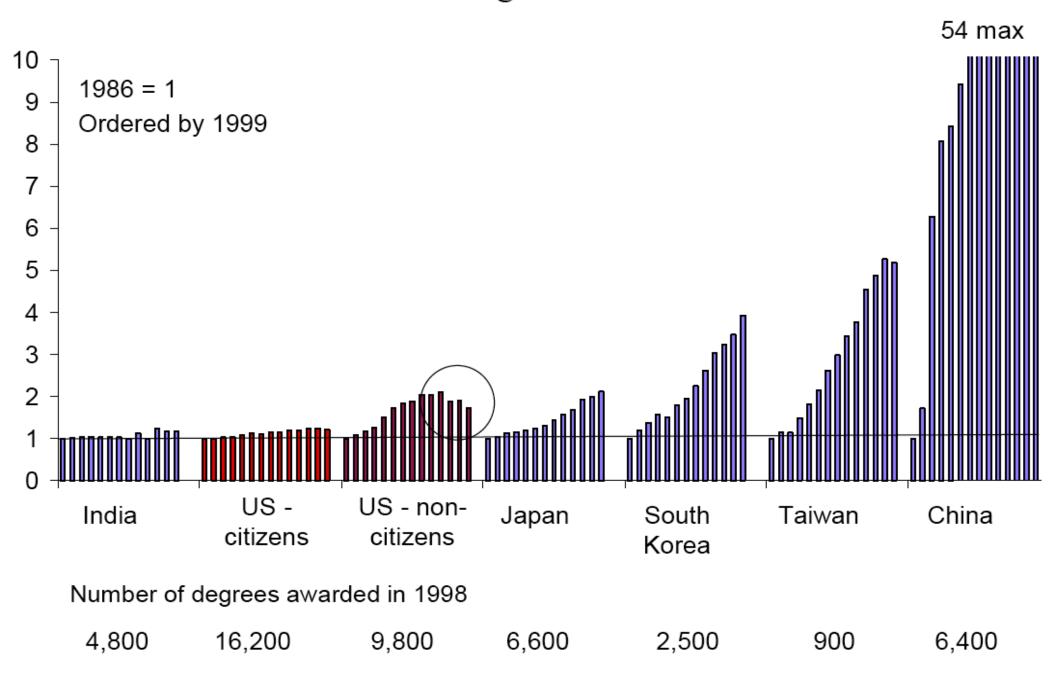


Example: China



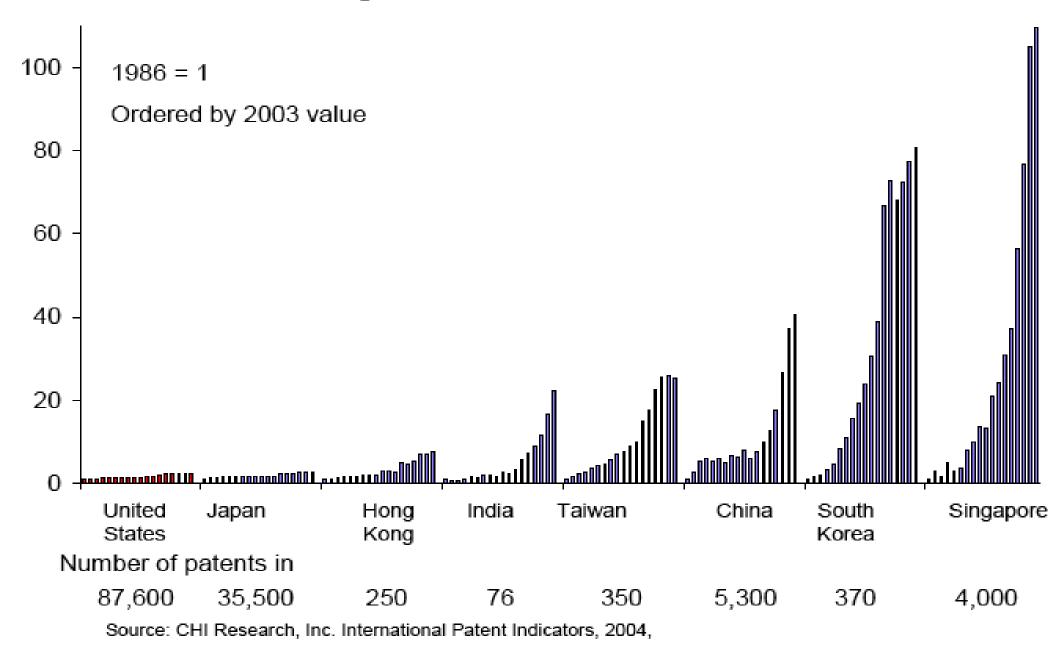
 Chinese universities graduate 700,000 new engineers per year (according to recent assessments only about 10%, this percentage is rapidly increasing, are engineers and the remaining are technicians)

Growth in doctoral degrees awarded 1986-1999



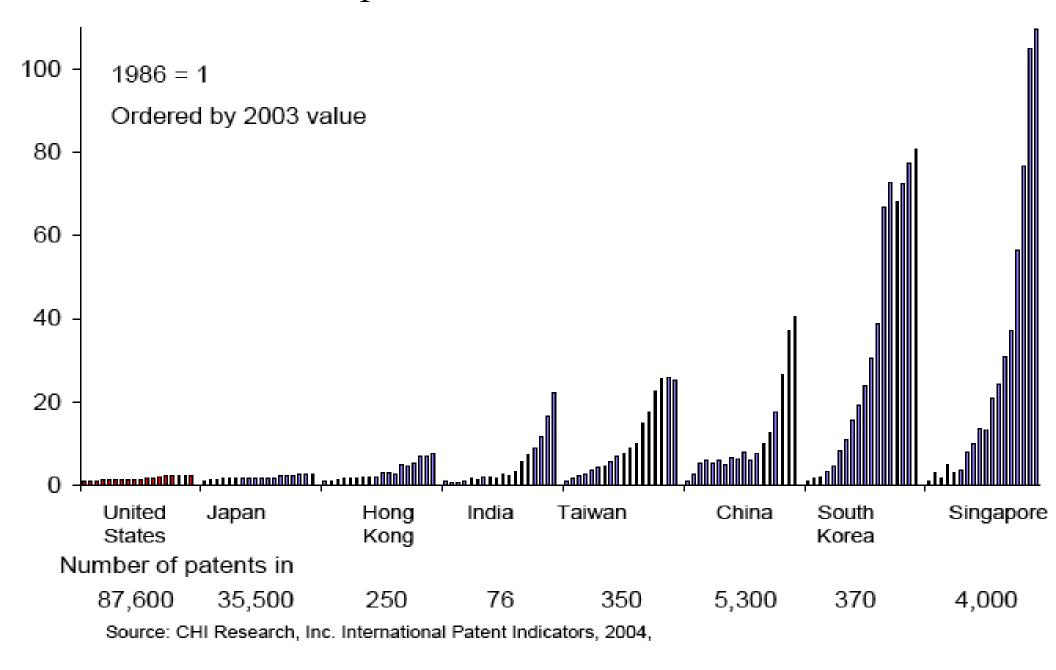


Growth in U.S patents invented in Asia – 1986-2003





Growth in U.S patents invented in Asia – 1986-2003





Issues with IP in China(問題)

- Copyright Piracy \$2.5 \$3.8 Billion per year
- Cultural issues "Impossible to separate the inventor's activity from the society of which the inventor is part"
- Judges lack of experience in dealing with IP issues
- Struggling with balance between economic development and protection of IP rights
- Law implementation needs improvement.
- Foreign pressure primarily from governments. Only 5% from foreign companies.
- 95% of product piracy cases involve violations against Chinese companies.

http://www.bizasia.com/intellectual_property_/b38fc/toyota_pursues_intellectual.htm https://asiamedia.ucla.edu/article.asp?parentid=34148 https://www.signosandiego.com/news/world/20060310-0049-china-productpiracy.html



Specific Examples of IP issues in China

- Software Piracy is unauthorized copying, distributing or downloading of copyrighted software.
- Patent Infringement encroachment upon the domain belonging to a patentee that is described by the claims of her/his patent
- Patent Trolling involves finding and procuring patents, then suing infringers of those patents. Can also be used to look at "unpatented" patents from other countries and establishing them in China or Korea.

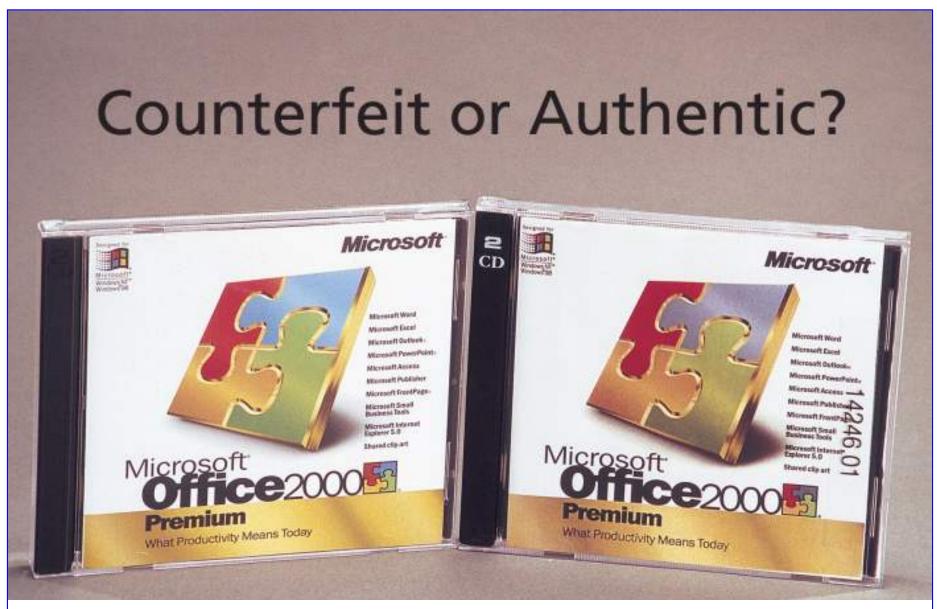
What Is Software Piracy? (什麼是軟體盜版?)

Three of the most common forms of software piracy are:

- End-user copying: Organizations installing or using software on more computers than they are licensed to support.
- Distribution: Selling or distributing illegally copied software, including counterfeit products.
- Downloading: Making unauthorized copies from the Internet.

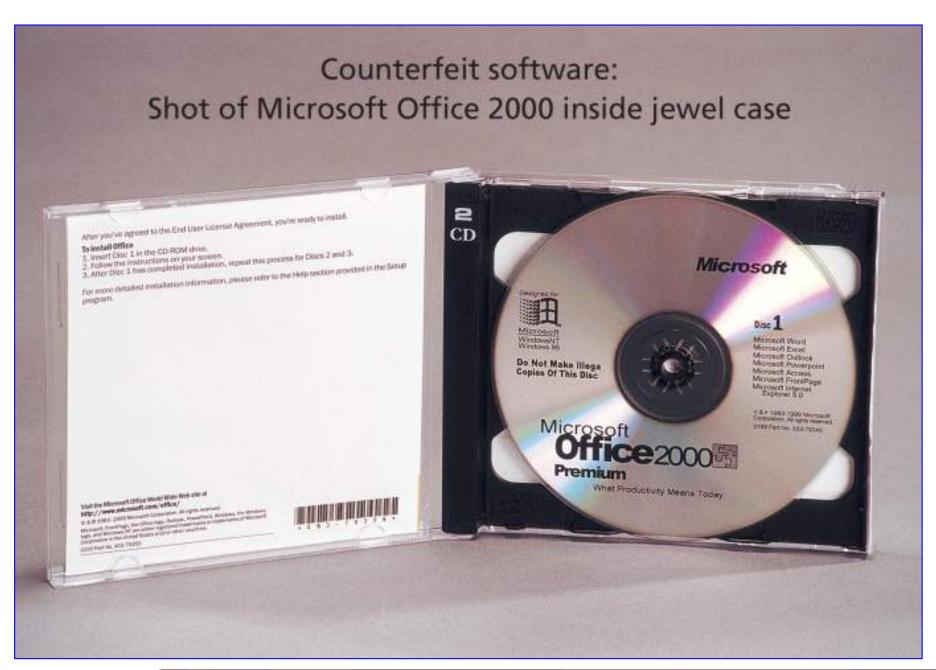


Piracy Examples (秘密)



Which is which?

Piracy Examples (是一部巨大电影)



Software Piracy: Statistics and Facts (軟體盜版: 統計和事實)

- More than one third of adult Internet users say they have downloaded commercial software online without paying for all the copies they made. (Source: "Quantifying Online Downloading of Unlicensed Software Survey of Internet Users," IPSOS Public Affairs, May 2002)
- 25% of users who download software say they never pay for it. (Source: IPSOS, May 2002)
- Last year, piracy cost the software industry an estimated \$11 billion. (Source: "2009 Global Software Piracy Report," International Planning and Research Corp., June 2002)
- The loss to the economy has significant impact, including more than 111,000 jobs lost, \$5.6 billion in lost wages and more than \$1.5 billion in lost tax revenue. (Source: "2001 State Software Piracy Study," International Planning and Research Corp., October 2002)



IP Loss Costs for Software

Asia / Pacific	Loss Costs	Western Europe	Loss Costs	North America	Loss Costs
China	\$1.1 Billion	United Kingdom	\$1.2 Billion	North America &	\$10.5 Billion
Japan	\$1.7 Billion	Germany	\$1.1 Billion	Canada	
India	\$376 Million	France	\$964 Million		

Patent Infringement Examples (違反例子)

- General Motors vs. Chery
 - Design, Unfair Competition and Trade Secrets
- Toyota vs. Geely Group
 - Copied logo and deceived customers by claiming its cars used Toyota engines
- Starbucks vs. Xingbake
 - Copied it's logo and used it Chinese language name



GM Spark



http://www.dega.dk/ref.aspx?id=803



Not yet settled... Chery QQ



http://www.dega.dk/ref.aspx?id=803



Toyota loses it's infringement claim against Geely

Toyota



Geely



http://www.dega.dk/ref.aspx?id=803

Starbucks Wins....(\$50,000)



http://readbetweentheps.blogspot.com/2006/01/starbucks-vs-xingbake-ipr-protection.html

Patent Costs

Country	Patent Cost
China	\$3000-5000
Germany	\$14,361
USA	\$14,370
Japan	\$30,498

Source: http://www.technology.gov/Reports/JapanPatent/pages.pdf

Source: http://www.goodwinprocter.com/publications/frank_s_yearpatent_1_03.pdf



Patent Trolling

- Unprotected patents are fodder for counterfeiters, competitors and pirates from countries with low IP protections.
- A Great Wall of Patents filing for patents in China for copied products.
- Japan currently experiencing 17,000 hits per day from China and 50,000 per day from Korea on their patent website
- Issues for U.S. Patents
 - Patent Pendecy taking up to 30 months
 - 18 month rule is handing over IP to China
 - Backlog of over 500,000 patent apps
 - Counterfeiters are directly using US patent information to file their own patents in China.

http://www.eetuk.com/bus/news/showArticle.jhtml?articleID=183701296



US Patent and Trademark Office (USPTO) Role

USPTO

- Initiated STOP initiative which is a program to stop international piracy and counterfeiting and protect US small and medium sized enterprises overseas.
- Provide toolkits for businesses with IP issues in China, Korea,
 Mexico, Taiwan and Russia.
- Created China Road show in FY2005 for businesses contemplating entering the China market. Topics included Chinese laws and regulations regarding IP.
- Increased technical assistance in China including training on IP judicial infringement interpretation, criminal copyright infringements, and IP enforcement in Southern China

http://www.uspto.gov/web/offices/com/annual/2005/040204_intel_policy.html



Patent Reform Act of 2005

- Introduced to the House June 8, 2005
- Bill addresses:
 - Patent Quality
 - Limitation of litigation abuses
 - Harmonization of US patent laws with our key trading partners
 - Proposes shift from first-to-invent to first-inventor-to-file
 - Broadens scope of prior user
 - Limitation on treble damages for patent infringement
 - Publication of all patent applications after 18 months
- Changes continue to original bill as it moves through Congress

http://www.uspto.gov/web/offices/com/annual/2005/040204_intel_policy.html



Laws and Treaties (法律和條約)

- Chinese Laws
 - Intellectual property rights can be traced back to Tang Dynasty (618-907 AD)
 - First patent-specific law enacted in 1889
 - Modern patent law began in 1950
 - Cultural Revolution in mid-1960's brought an end to the recognition of intellectual property
 - Adopted trademark laws in 1982
 - Adopted patent laws in 1985
 - "First to File" model
 - Adopted copyright laws in 1986 through 1990
- International Organizations / Treaties / Conventions
 - Became a member of the World Intellectual Property Organization (WIPO) in 1980
 - Became a party to the Madrid Agreement for the International Registration of Trademarks in 1989
 - US is still not a party to the agreement
 - Became a party to Berne Convention for the Protection of Literary and Artistic Works in 1992
 - Became a member of WIPO's Patent Cooperation Treaty in 1994

http://beijing.usembassy.gov/iprpatent.html http://www.chanlaw.com/ipinchina.htm



Enforcement (執行)

- Three potential courses of actions for rights holders
- Administrative Adjudication
 - Local officials decide if infringement occurred
 - Quick, but no money to rights holders and very small fines
 - Most popular course of action
- Civil Litigation
 - Civil courts decide if infringement occurred
 - Costly and low damages
 - Increasing in popularity
- Criminal Prosecution
 - Government decides whether or not to prosecute and if infringement occurred
 - Complaints include referral criteria too vague, process permits too much discretion, and minimum evidentiary threshold too high
 - Small percentage of all actions taken



Litigation Awards (享受類?)

•A \$25,000 infringement award does not mean much to a US company but is a significant fine for the Chinese when compared with average annual income

Equivalent Value of a \$25,000 Infringement Award

	Average			
	Annual			
	Household		Infringement	
	Income		Award	
China	\$	793	\$	1,336,492
China (Urban)	\$	1,307	\$	811,007
China (Rural)	\$	406	\$	2,614,407
United States	\$	42,409	\$	25,000

Source: http://www.stats.gov.cn/english/newsandcomingevents/t20060302_402308116.htm

Source: http://www.census.gov/prod/2003pubs/p60-221.pdf

Source: http://www.fenwick.com/docstore/publications/Corporate/IP_Strategy_&_Practices.pdf



Risk Assessment Example

(風險評估例子)

Project Characteristic Question	Rating	Weight	Score
Correct Chinese IP protection path chosen	8	3.0	24.0
Level of Chinese IP enforcement	6	1.9	11.4
Use of formal channels to protect IP	8	1.7	13.6
Familiarity with Chinese IP system	4	1.5	6.0
Simplicity of IP to be protected	5	1.1	5.5
Stability of Chinese IP laws	5	0.8	4.0
	Overall Score		64.5

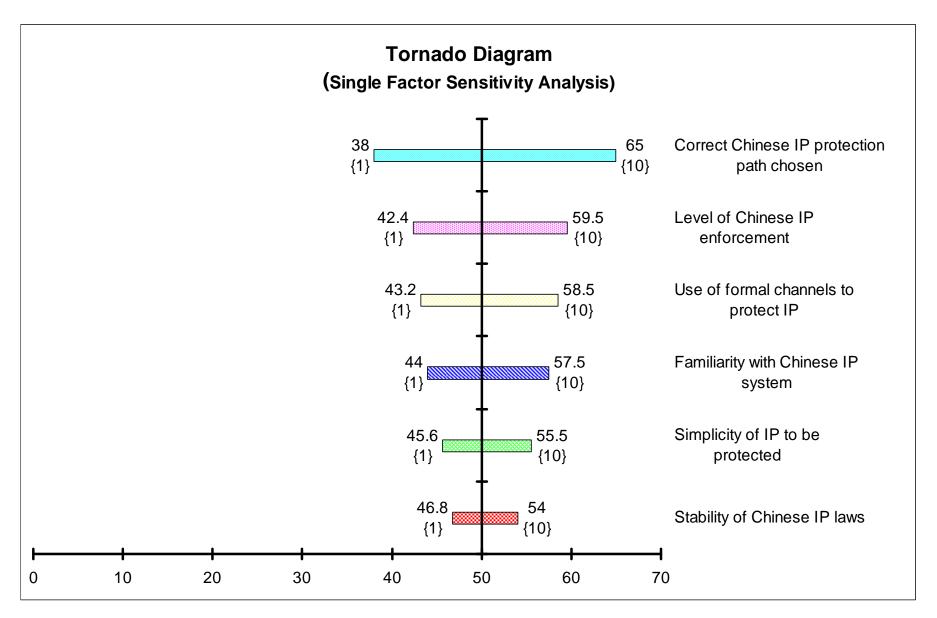
Overall Score	Risk Level
10-28	Highest
29-46	Higher
47-64	Moderate
65-82	Lower
83-100	Lowest

http://home.cinci.rr.com/estople/omrat/omrat.htm



Risk Assessment Sensitivity Analysis

(几乎完成)



http://www.tushar-mehta.com/excel/software/tornado/

How to Protect your Intellectual Property (怎麼保護您的知識**產權**)

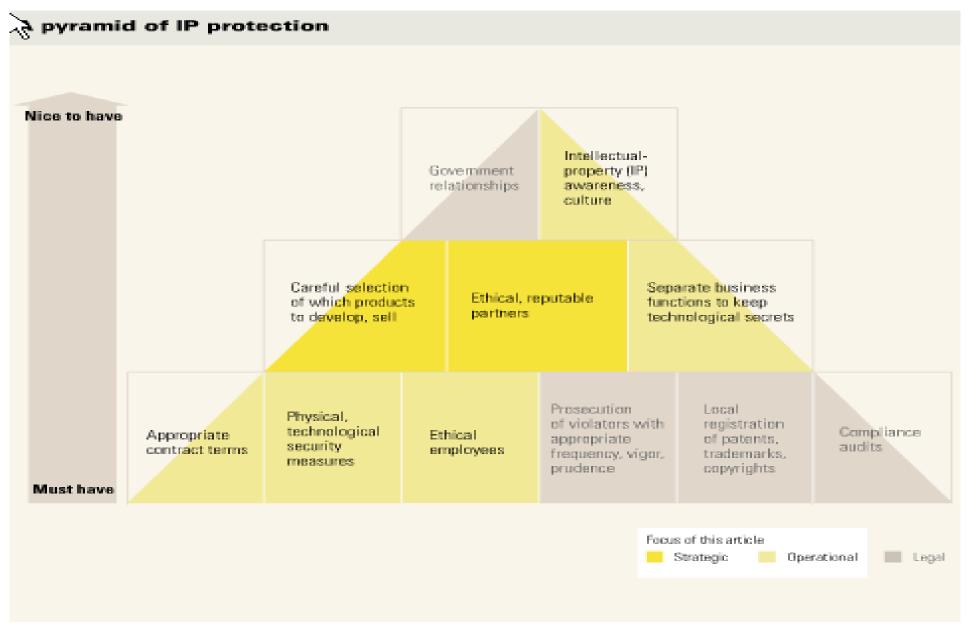
The best offense is a good defense...and vise versa

- Go on the defense...
 - Employ legal measures...A first-to-file principle
 - Control the production process
 - Focus on human resources
 - Know how to choose suppliers and distributors
 - Keep eye on competitors
- ...And the offense
 - Take legal action
 - Conduct surveillance of suppliers and distributors
 - Control employee turnover
 - Advocate aggressively

http://resources.alibaba.com/article/4117/IP_protection_best_practice_tips.htm



Protecting IP in China



http://www.mckinseyquarterly.com/article_page.aspx?ar=1643&L2=21&L3=35&srid=17&gp=0

Customs Regulations (三個另外星期類)

- Articles bearing marks that are counterfeit or inappropriately using a trademark are subject to seizure and forfeiture.
- Travelers are permitted an exemption and allowed to import 1 item of each type provided that the article is for personal use and not for sale for once every 30 days.
 - E.G. Person arrives with 3 purses all different trademarks, or all the same trademarks, would be permitted only one purse.



IP and Globalized Technology Impact

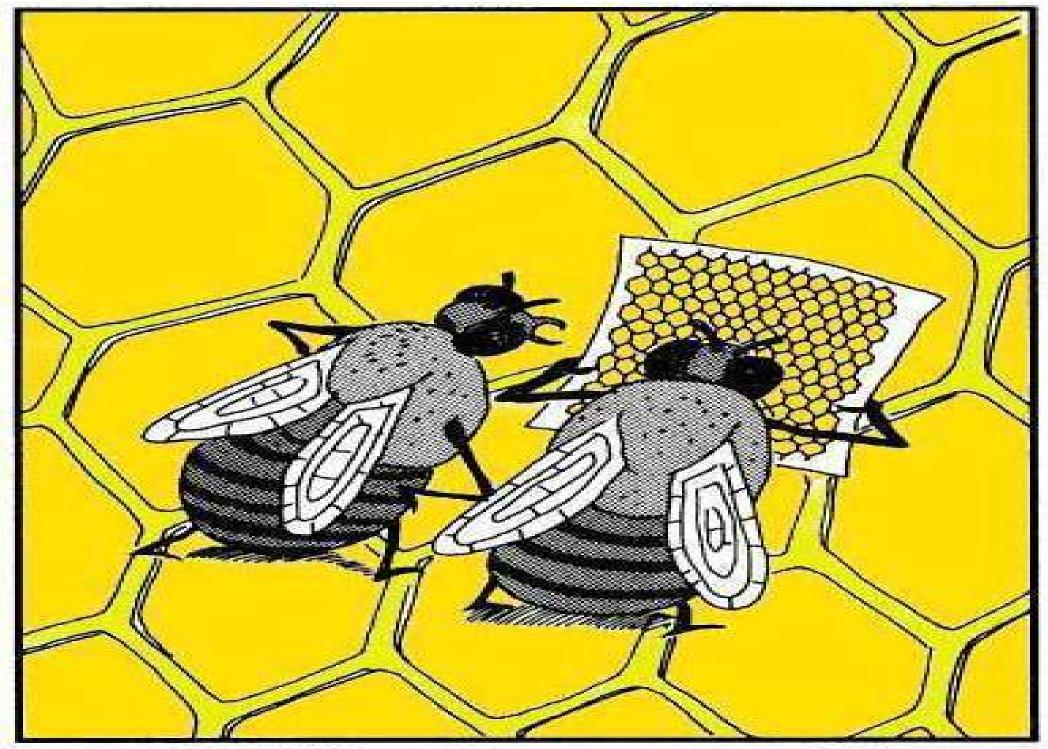
- For developing countries:
 - understanding IP issues is necessary in their efforts to integrate into world economies
 - evolving system of stronger IP rights in new technologies can ultimately lead to gains in innovation and information
 - Wisely managing IP may lead to additional foreign investment, more licensing of high-quality technologies, and more access to advanced knowledge goods

http://assets.cambridge.org/052184/1968/excerpt/0521841968_excerpt.pdf



Future of IP in China (教授**买整体类啤酒在我们做这里之后**)

- As China's economy transitions from manufacturing based to one that produces IP, their laws will change to protect their interests
 - This is the same progression that the US underwent



So, Where are we exactly?

The (Economic) Ages of Humankind

- •Hunter/Gatherers (~1 Million ~5K BC)
- •Agriculture (~5K BC ~1850 AD)
- •Industrial (~1850 AD ~1950 AD)
- •Information (~1950 AD ~2040 AD)
- •Bio/Nano (~1995 ~2040)
- Virtual (~2015 ?)

- Hunter-Gatherer "Nature Provided"
- Agriculture Controlled Nature (Plants/Animals)
- Industrial <u>Mechanized</u> Agriculture [1800-97% Farmers, Now-2%]
- IT/BIO/Nano <u>Automating</u> Industry/Agriculture
- Virtual <u>Robotization</u> of IT/Bio/Nano/Industry/Agriculture
- → Technology MATTERS



Center for the Development of Technological Leadership (CDTL) at the University of Minnesota

- Established in 1987 with an endowment from Honeywell Foundation
- Expertise in the interface of business, strategy, science, technology, innovation, and policy
- Housed in the Institute of Technology (engineering, mathematics, and physical sciences college)





Tactics and Strategies to Help You Lead the Way

Managing and Leading at the Interface...

Institute of Technology Science & Engineering

CDTL*

Engineering & Applied Sciences

E.g. Medical Devices, Info. Technology, Manuf.

Emerging/pivotal Tech: Nano, Energy, Security

Graduate Programs MS, PhD

& Professional Training
Undergraduate

Management of Technology (MOT)

Business Foundation:
Marketing, Management,
Entrepreneurship, Finance,
Operations, ...

Technology Tracks

ABCDEF

Carlson School of Management, Humphrey Institute/Public Policy, Law School, Industry

Business, Management, Policy, and IP

E.g., Graduate Programs MBA, JD, PhD

Continuing Education & Professional Training

*Technology Foresight & Forecasting, Strategic Technology Analysis, Innovation, etc.



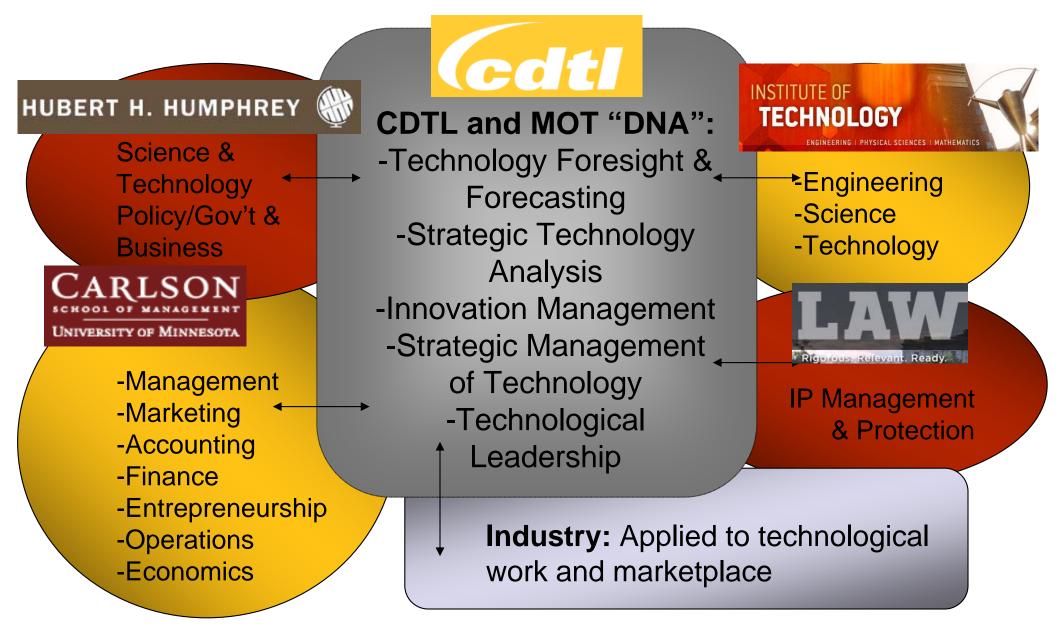
What Does CDTL Do?

- Offer UM Regents' Approved Master of Science degrees
 - Management of Technology
 - Infrastructure SystemsEngineering
- Certificate Programs
- Research & Consulting
- Technology Futures Forum
- Foresight After Four
- Signature Series
- Short Courses and Seminars





Leadership and Management at the Interface:





Entrepreneurship

- Institute of Technology Founders2005 Survey of alumni who have started businesses:
 - 15,000 alumni responded
 - 3,024 have founded one or more companies
 - 4,150 active companies, worldwide, employing 551,000, with annual revenue of \$90B
 - 2,600 active companies in Minnesota,
 employing 175,000, with annual revenue of \$46B
- Faculty also active in start-ups, often with former graduate students.



Open Heart Surgery **Pacemaker** Ziagen abacavir sulfate **Vest Airway Cleaning System Navigus Grape/Wine Varieties**

MRI Coil

Taconite

Gentle Leader Head collar









Radius **Plate**









Brethylium

Wheat

Varieties

Flight Data

Recorder

Seatbelt



Globally Interlocked Dynamics: Understanding the Full Impacts of Decision Pathways



To union the rull potential of social progress requires an integrated understanding of the many dimensions of social development, their underpinnings, and the role of science and technology.



Technology as a Hinge

- In the past, we have been unable to account for all areas on the interlocking fan
- Decisions have been made with incomplete information
- New technologies now permit us to identify forcing functions, critical junctures, and pinch points
- Goal: To target our constrained development resources to maximize benefit and minimize unintended consequences



Contrasting Stories of Development

- Southern Coast of Taiwan: An example.
- Advanced Industrial Societies.

- 3) Mali: Another example
- "Industrial Cuisinart"
- Grind grain, husk rice, saw wood, pump water, charge batteries
- Female literacy up -- due to more free time & the need to account for operation, earnings, salaries
- Meal quality improved
- Social shifts between men & women

Results of Uneven Distribution of Technology

Benefitesource Allocations: From

In developing nations:

- Population dislocations
- Social upheaval
- Massive debt

In developed nations:

- Crumbling infrastructure
- Environmental pollution
- Unhealthy lifestyles

Primitive Countries Survival, to Underdeveloped Countries, to Developing Countries, to ____

Developed Industrial

Economies



Observation: We don't know the tipping point at which conflict over uneven distribution of resources will impact developed nations on a large scale.

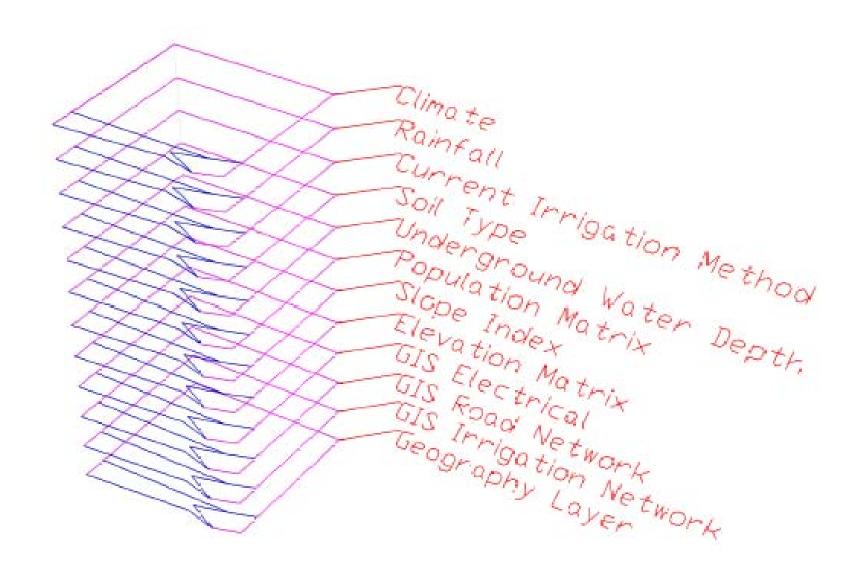


Global Transition Dynamics

- The **aim** is to produce an aggregation of the real time interaction of worldwide activities in technology, health, society, ecology, and economics.
- The **concept** is an outgrowth of past efforts of Drs. Starr and Amin to include large system risk analysis into national decisionmaking.
- The **product** would be an area-specific-probabilistic-vision of alternative key development decisions in each country, including pinch points, and forcing functions and their future consequences.

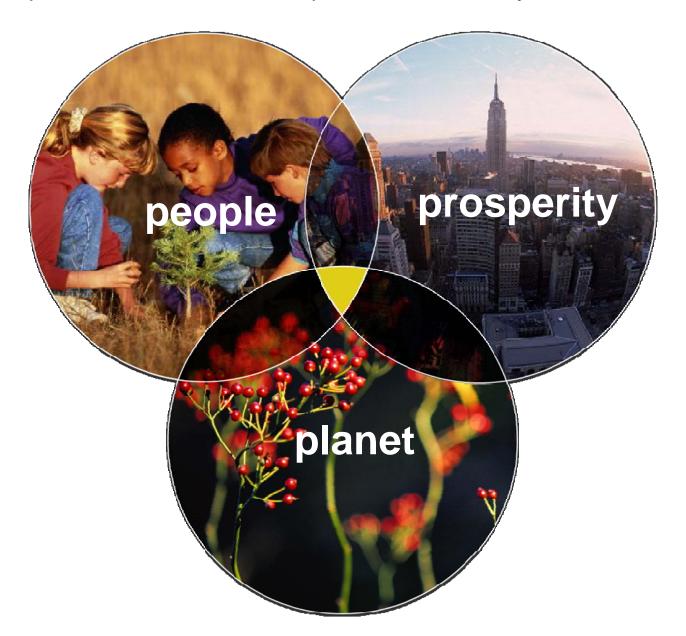


Example: EGYPT Analysis-- Factors Affecting Agriculture



Technology is empowered by people:

Technology requires human skills, discipline and creativity to make it worth something



Discussion and the Road Ahead:

- What are the key issues facing increased opportunities and collaborations bridging China with MN, our nation and the world?
 - What is your vision for the future— what will it look like or how will it perform in 2010-2025?
 - What are the difficult challenges to overcome to achieve your vision?
 - What enabling technologies and policies are needed to address these?
 - What critical issues should we consider in beginning plans for 2010 and beyond?



